

**Napa County Caravan Tours**  
**Napa Chapter Marketing Meeting - Every Thursday at 8:30 AM.**  
**The Masonic Lodge, 4125 Solano Ave., Napa, CA**

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**Your Schedule:**

**Wednesday – “Up Valley” Caravan**

Properties north of Yountville are viewed on the “Up Valley Tour” which is held every Wednesday.

• **Tour Schedule:**

- 9:00 - 10:30am for Yountville, Rutherford, Oakville and St. Helena
- 10:30am - 12:30pm for Calistoga, Deer Park, Angwin and Pope Valley

• **Properties must be on the MLS and scheduled for tour by noon on Tuesday.**

• **Be sure when inputting your property for this tour that you select the proper tour date for caravan.** Otherwise your property will not show up on tour for that date.

**Thursday – Napa Marketing Meeting and Caravan\***

The morning tour is scheduled as a single tour lasting two hours if there are 18 or less properties.

- The tour starts at 9:45 am.
- If there are 19 or more properties, the tour is divided into two halves of 1-1/2 to 1-1/2 hours each, always depending upon the number of properties. If divided, caravan will be as follows:
  - First half 9:45 - 11:15am
  - Second half 11:15 - 12:45pm
- 1st and 3rd Thursdays of the month: Napa, Yountville properties toured.
- 2nd and 4th Thursdays of the month: Napa, Lake Berryessa, Circle Oaks properties toured.
- To have a property on the Napa Caravan, the listing agent must be a member of NorBAR, or a subscriber to the BAREIS system and have paid the annual Napa marketing meeting fee of \$40.00 (**After March 1, the fee is \$50**).
- Non-members may bring a check for \$40 made out to NorBAR Napa Chapter to the marketing meeting. This \$40 marketing meeting fee entitles guests to place properties on the Napa Caravan for the entire year. For questions, please contact Rhonda Borgo at the Napa Board office at 707-255-1040.
- Guests without properties on tour, depending on the membership access, can attend twice and pay a marketing meeting guest fee of \$5.00.
- **The listing agent, or their representative, must be present at the marketing meeting by 8:45 am for caravan roll call or their property will be scratched from the list.**
- **Properties must be on MLS and scheduled for tour before midnight on the Tuesday before.**

**American Canyon Caravan**

Properties in American Canyon are toured separately, twice a month. To schedule your property on The American Canyon tour, contact Brian Farmer at Farmers Insurance, telephone (707) 731-2148 or e-mail bfarmer@farmersagent.com

**How to Include Your Listing on Tour**

You must enter your listing on Broker Tour on MLS. After entering, you should verify that your listing appears on Broker Tour on MLS. Caravan deadline is Tuesday (by noon for Up Valley tour, by midnight for Napa tour. **No Add-on's!** If you miss the deadline, you may mention your property during the Thursday marketing meeting, but it will not be on the scheduled tour sheet. The Napa Board office does not load listings. If you need assistance, Rapattoni is available for tech support by calling 866-730-7114 (support ID 3719).

**\*Note: Properties listed on caravan may be scratched during the Caravan meeting. If you can't attend the caravan meeting, call the Napa Board office at 707-255-1040 after 10:30 a.m. on Thursday to find out which properties have been cancelled from caravan.**

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**Tours are North Bay Association of REALTORS® events and BAREIS MLS® does not take any responsibility in the operation or arrangement of the meeting.**

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