

Identify clusters of foreclosure activity

FORECLOSURE

Brought to you by

Bay Area Real Estate Information Services
and **First American CoreLogic.**

BAREIS MLS® is pleased to announce that Realist now provides access to accurate & timely information on distressed properties to support daily pricing decisions, listing checks, and marketing intelligence.

The three foreclosure stages are indicated visually on property detail reports and Realist Maps to provide an at-a-glance view. View each stage individually or all at once.

□ Pre-Foreclosure

To manage these variables, First American CoreLogic created and honed four proprietary AVMs that can be run independently or as part of a sequenced group, or cascade. Each of our core AVMs uses a different analytic engine, but all draw from our industry-leading property and transaction database. This database is updated daily and covers:

- › Detailed trustee information
- › Phone Number
- › Trustee Sale Order Number
- › 1st Missed Payment Date
- › Foreclosure Sale Date
- › Foreclosure Sale Price

□ Auction

An auction date to sell the property has been planned as a result of a mortgage default and foreclosure-related proceedings. Sample data elements include:

- › Auction Time
- › Auction Address
- › Opening Bid Amount

□ Real Estate Owned (REO)

Properties currently owned by a bank, lender, other financial institution or third party due to a foreclosure-related proceeding. Sample data elements include:

- › Buyer is lender
- › REO Doc #
- › REO Doc Type
- › REO Recording Date
- › REO Sale Date
- › REO Sale Price



OUR DATA. YOUR ADVANTAGE.

There are untold uses for Realist foreclosures, including:

- › Check if any homes on your buyer tour are in pre-foreclosure
- › Pinpoint distressed sales supporting your short sale research
- › Find pre-foreclosure and auction opportunities for investors working with you
- › Map foreclosures and bank-owned homes in areas where your clients are considering a purchase

Bank owned (REO) views are also available.

Bank-Owned (REO) Sale

The lender has accepted a price for a property that is less than the amount owed on the property, and is in advance of a foreclosure.

The Short Sale and REO indicators provide you a strong competitive edge – you choose whether to include or exclude these properties from your comparables or other lists.



GET STARTED.

Go ahead – research activity, get the information you need to make daily pricing decisions or create marketing lists to help expand your footprint and secure additional business using the enhanced foreclosure information!

Realist® ; Your tax record source
working for you and your customers

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