Sebastopol Chapter of NorBAR- Sales Meeting

When: Every Wednesday at 8:30 am.

This meeting is for Real Estate Professionals only.

Where/Address: Meetings are held at the Sebastopol Center for the Arts, 282 S. High Street, Sebastopol

Cost: The fee for the session is \$6.00. Multi-meeting cards (8 meetings) are available for \$40.

We provide a continental breakfast.

How to get properties on tour:

- 1. Properties to be submitted for the tour must be entered into the BAREIS MLS Rapattoni system no later than 1:00 pm the day before the tour. Specifically, the listing entry must include the tour information. Please advise sellers the typical tour hours are 9:30 am 12:30 pm.
- 2. Only real estate professionals may promote a listing on tour and must be present to pitch the listing or it will be removed from the tour.
- 3. Properties may not be submitted for tour more than once every 90 days unless there has been a change in the listing broker, or a significant change has taken place in the condition or presentation of the property, or the price has been reduced by at least 10%.
- 4. The Tour List will be pulled from Rapattoni using the Sebastopol area code B0800. If your listing is outside that code but you would like to have it included on the tour as optional, you must attend the meeting and announce the particulars.
- 5. Listings entered into MLS after 1:00 pm on Tuesday may be added to the tour by announcing in person at the meeting.

NorBAR pulls the list and emails a PDF of the list to the host office of the month who is responsible for printing the list (approx 85 copies) and bringing to the meeting by 8 am. Host office also provides an item for the raffle once during the month they are the hosts. Host offices are as follows:

Month January	Host Terra Firma Global Partners	Office Phone 800-618-1361
February	Coldwell Banker	707-829-4500
March	Better Homes Realty	707-540-9200
April	BHG - Wine Country Group	707-829-2011
May	Vanguard Properties	707-824-9000
June	Artisan Sotheby's International	707-824-0200
July	Pinnacle Capital Mortgage	707-921-2428
August	Exchange Bank	707-522-2360
September	Zephyr Real Estate	707-829-5200
October	Century 21	707-303-3409
November	Sonoma County Properties	707-823-2533
December	Banc Home Loans	707-303-2935

To inquire about being a breakfast sponsor, contact George Elliott, Education Committee Director 707-775-4500

2017 Chair is Randy Coffman – 707-332-3263 and Vice Chair is Sue Bonzell – 707-481-9102.

Information and rules for tours, caravans, broker tours, marketing meetings, appraisal and council meetings is posted as an accommodation to the group requesting the information be posted. BAREIS MLS does not accept or take any responsibility for the rules, operation, proceedings, or arrangements of these meetings. BAREIS MLS members do not have the rights or privileges with respect to these meetings in the Bylaws, Rules and/or Regulations of the Service.