

Bay Area Real Estate Information Services, Inc.

2011 - 1999 - Year End Statistics - Sonoma County

| Santa Rosa (All) | | Sea Ranch | | Sebastopol | | Sonoma | | Windsor | |
|------------------|-------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|
| YEAR | UNITS SOLD | AVERAGE SALES PRICE | UNITS SOLD | AVERAGE SALES PRICE | UNITS SOLD | AVERAGE SALES PRICE | UNITS SOLD | AVERAGE SALES PRICE | UNITS SOLD |
| 2011 | 2319 | \$327,193 | 62 | \$559,176 | 220 | \$535,990 | 489 | \$581,497 | 400 |
| 2010 | 2219 | \$347,296 | 50 | \$693,320 | 220 | \$573,129 | 400 | \$610,651 | 337 |
| 2009 | 2619 | \$330,103 | 49 | \$762,949 | 211 | \$576,370 | 385 | \$543,902 | 366 |
| 2008 | 2303 | \$381,025 | 44 | \$897,349 | 186 | \$762,498 | 378 | \$750,682 | 327 |
| 2007 | 1464 | \$575,777 | 61 | \$969,082 | 244 | \$789,766 | 360 | \$921,202 | 228 |
| 2006 | 2082 | \$603,868 | 64 | \$844,293 | 308 | \$750,466 | 443 | \$858,306 | 331 |
| 2005 | 2908 | \$592,363 | 61 | \$949,039 | 344 | \$793,039 | 629 | \$872,983 | 425 |
| 2004 | 3101 | \$504,771 | 98 | \$718,712 | 379 | \$716,712 | 670 | \$712,768 | 471 |
| 2003 | 2810 | \$431,102 | 111 | \$757,676 | 351 | \$601,234 | 612 | \$611,120 | 466 |
| 2002 | 2944 | \$391,211 | 14 | \$656,207 | 322 | \$506,473 | 655 | \$527,345 | 479 |
| 2001 | 2105 | \$357,783 | 18 | \$517,680 | 301 | \$520,664 | 506 | \$553,207 | 362 |
| 2000 | 902 | \$228,690 | 8 | \$548,125 | 247 | \$236,416 | 533 | \$344,765 | 437 |
| 1999 | 968 | \$193,603 | 2 | \$460,500 | 218 | \$187,830 | 585 | \$295,187 | 434 |
| YEAR | AVERAGE DOM | MEDIAN SALES PRICE | AVERAGE DOM | MEDIAN SALES PRICE | AVERAGE DOM | MEDIAN SALES PRICE | AVERAGE DOM | MEDIAN SALES PRICE | AVERAGE DOM |
| 2011 | 100 | \$275,000 | 169 | \$475,000 | 101 | \$477,500 | 114 | \$400,000 | 108 |
| 2010 | 96 | \$300,000 | 147 | \$619,000 | 97 | \$519,750 | 116 | \$425,368 | 93 |
| 2009 | 97 | \$282,500 | 141 | \$629,000 | 107 | \$550,000 | 114 | \$399,000 | 104 |
| 2008 | 101 | \$324,450 | 140 | \$777,000 | 94 | \$650,000 | 108 | \$505,000 | 96 |
| 2007 | 106 | \$495,000 | 137 | \$847,000 | 92 | \$718,000 | 111 | \$694,500 | 102 |
| 2006 | 85 | \$530,000 | 138 | \$794,500 | 77 | \$699,000 | 91 | \$650,000 | 88 |
| 2005 | 51 | \$535,000 | 83 | \$851,250 | 65 | \$725,000 | 65 | \$650,000 | 48 |
| 2004 | 54 | \$450,000 | 103 | \$646,250 | 68 | \$649,000 | 69 | \$565,000 | 47 |
| 2003 | 60 | \$356,000 | N/A | \$665,000 | 76 | \$549,000 | 89 | \$483,000 | 55 |
| 2002 | 78 | \$340,000 | 176 | \$570,000 | 93 | \$450,000 | 103 | \$428,000 | 81 |
| 2001 | 82 | \$308,000 | 132 | \$449,500 | 91 | \$520,664 | 100 | \$385,000 | 84 |
| 2000 | 38 | \$261,500 | 63 | \$458,000 | 41 | \$380,000 | 51 | \$333,000 | 34 |
| 1999 | 45 | \$222,000 | 2 | \$347,500 | 51 | \$355,000 | 58 | \$269,000 | 35 |

Number of closed sales reported from BAREIS MLS® January 18, 2012

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This data represents residential property .

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|---------------------------|
| AVERAGE SALES PRICE |
| \$348,057 |
| \$364,713 |
| \$366,848 |
| \$414,628 |
| \$594,854 |
| \$613,849 |
| \$622,260 |
| \$528,319 |
| \$429,676 |
| \$393,654 |
| \$361,086 |
| \$308,086 |
| \$239,482 |
| MEDIAN SALES PRICE |
| \$324,950 |
| \$349,000 |
| \$340,000 |
| \$399,000 |
| \$532,000 |
| \$584,500 |
| \$599,000 |
| \$494,000 |
| \$410,000 |
| \$365,000 |
| \$335,000 |
| \$295,000 |
| \$235,000 |