

# Bay Area Real Estate Information Services, Inc.

## 2022 - 1965 - Year End Statistics - Marin County

| YEAR        | Total Marin County |                    | Belvedere  |                    | Corte Madera |                    | Fairfax    |                    |
|-------------|--------------------|--------------------|------------|--------------------|--------------|--------------------|------------|--------------------|
|             | UNITS SOLD         | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD   | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE |
| <b>2022</b> | <b>2485</b>        | <b>\$1,869,833</b> | <b>22</b>  | <b>\$4,718,677</b> | <b>111</b>   | <b>\$1,888,079</b> | <b>95</b>  | <b>\$1,396,884</b> |
| 2021        | 3256               | \$1,768,993        | 40         | \$5,697,064        | 129          | \$1,691,283        | 112        | \$1,359,798        |
| 2020        | 2736               | \$1,600,682        | 34         | \$4,814,055        | 107          | \$1,518,938        | 92         | \$1,143,139        |
| 2019        | 2586               | \$1,398,523        | 31         | \$3,627,133        | 121          | \$1,466,961        | 93         | \$1,058,040        |
| 2018        | 2541               | \$1,448,188        | 41         | \$3,675,518        | 80           | \$1,635,699        | 83         | \$1,076,547        |
| 2017        | 2659               | \$1,383,462        | 27         | \$4,338,148        | 113          | \$1,378,754        | 85         | \$991,274          |
| 2016        | 2575               | \$1,283,621        | 30         | \$3,541,250        | 105          | \$1,305,576        | 79         | \$951,113          |
| 2015        | 2971               | \$1,278,456        | 39         | \$5,959,474        | 121          | \$1,222,059        | 94         | \$858,310          |
| 2014        | 3030               | \$1,189,166        | 43         | \$3,234,348        | 104          | \$1,113,991        | 91         | \$846,584          |
| 2013        | 3148               | \$1,040,590        | 31         | \$3,560,581        | 135          | \$1,035,504        | 103        | \$703,187          |
| 2012        | 2997               | \$878,883          | 36         | \$2,996,282        | 107          | \$853,877          | 76         | \$602,830          |
| 2011        | 2506               | \$846,083          | 33         | \$2,576,424        | 120          | \$778,070          | 82         | \$562,177          |
| 2010        | 2323               | \$904,818          | 32         | \$3,164,802        | 99           | \$896,390          | 80         | \$637,541          |
| 2009        | 2173               | \$848,438          | 22         | \$3,026,818        | 87           | \$849,000          | 67         | \$667,933          |
| 2008        | 2081               | \$1,075,509        | 23         | \$4,132,193        | 90           | \$1,133,813        | 65         | \$733,626          |
| 2007        | 2507               | \$1,223,678        | 31         | \$3,880,903        | 116          | \$1,214,431        | 75         | \$841,837          |
| 2006        | 2844               | \$1,091,526        | 31         | \$3,082,290        | 107          | \$996,939          | 86         | \$788,716          |
| 2005        | 3407               | \$1,078,819        | 38         | \$2,806,076        | 135          | \$1,020,082        | 96         | \$815,305          |
| 2004        | 3764               | \$929,103          | 33         | \$2,702,455        | 137          | \$846,060          | 129        | \$696,970          |
| 2003        | 3600               | \$817,961          | 37         | \$2,039,471        | 129          | \$703,595          | 121        | \$607,864          |
| 2002        | 3421               | \$782,829          | 33         | \$2,271,727        | 148          | \$700,723          | 116        | \$584,731          |
| 2001        | 2676               | \$757,523          | 30         | \$2,548,183        | 116          | \$653,302          | 87         | \$523,662          |
| 2000        | 3305               | \$722,780          | 27         | \$2,668,704        | 146          | \$598,905          | 98         | \$457,863          |
| 1999        | 3671               | \$600,256          | 51         | \$1,987,400        | 137          | \$517,761          | 130        | \$390,078          |
| 1998        | 3506               | \$489,361          | 41         | \$1,340,463        | 133          | \$400,954          | 115        | \$343,454          |
| 1997        | 3484               | \$441,982          | 48         | \$1,248,804        | 156          | \$377,771          | 124        | \$325,912          |
| 1996        | 2807               | \$417,324          | 42         | \$1,005,001        | 156          | \$371,448          | 120        | \$319,946          |
| 1995        | 2322               | \$394,962          | 27         | \$805,583          | 112          | \$354,592          | 75         | \$281,469          |
| 1994        | 2772               | \$382,817          | 29         | \$1,059,067        | 112          | \$339,523          | 107        | \$273,878          |
| 1993        | 2690               | \$378,097          | 26         | \$1,080,067        | 132          | \$317,216          | 91         | \$312,663          |
| 1992        | 2663               | \$369,669          | 18         | \$985,722          | 101          | \$312,544          | 88         | \$271,534          |
| 1991        | 2562               | \$374,980          | 26         | \$885,442          | 103          | \$316,756          | 88         | \$289,015          |
| 1990        | 2488               | \$379,581          | 17         | \$1,130,265        | 103          | \$345,087          | 91         | \$265,468          |
| 1989        | 3191               | \$339,168          | 34         | \$936,735          | 96           | \$307,485          | 125        | \$260,088          |
| 1988        | 3629               | \$282,431          | 26         | \$747,481          | 141          | \$285,790          | 146        | \$222,353          |
| 1987        | 3484               | \$240,875          | 33         | \$665,053          | 91           | \$219,925          | 136        | \$160,930          |
| 1986        | 3500               | \$216,741          | 43         | \$582,558          | 105          | \$200,275          | 143        | \$148,661          |
| 1985        | 2874               | \$200,557          | 38         | \$613,618          | 100          | \$169,134          | 124        | \$141,560          |
| 1984        | 2629               | \$189,256          | 31         | \$477,985          | 102          | \$166,196          | 119        | \$137,888          |
| 1983        | 2275               | \$186,793          | 33         | \$652,636          | 83           | \$163,832          | 107        | \$136,039          |

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## 2022 - 1965 - Year End Statistics - Marin County

|             | Total Marin County |                    | Belvedere   |                    | Corte Madera |                    | Fairfax     |                    |
|-------------|--------------------|--------------------|-------------|--------------------|--------------|--------------------|-------------|--------------------|
| YEAR        | UNITS SOLD         | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE | UNITS SOLD   | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE |
| 1982        | 1154               | \$182,553          | 6           | \$625,833          | 63           | \$160,426          | 53          | \$137,727          |
| 1981        | 1671               | \$177,666          | 16          | \$531,375          | 47           | \$162,441          | 60          | \$142,482          |
| 1980        | 2120               | \$168,508          | 18          | \$316,561          | 85           | \$156,942          | 105         | \$130,483          |
| 1979        | 3648               | \$137,925          | 19          | \$366,130          | 131          | \$126,820          | 185         | \$114,915          |
| 1978        | 3921               | \$108,730          | 27          | \$270,595          | 141          | \$96,425           | 206         | \$84,025           |
| 1977        | 3666               | \$92,615           | 35          | \$212,015          | 105          | \$85,855           | 193         | \$75,485           |
| 1976        | 4063               | \$74,635           | 51          | \$171.38           | 165          | \$66,495           | 219         | \$58,500           |
| 1975        | 3127               | \$64,215           | 42          | \$133,735          | 121          | \$55,055           | 165         | \$48,955           |
| 1974        | 2735               | \$58,215           | 39          | \$123,715          | 107          | \$50,630           | 160         | \$43,300           |
| 1973        | 2689               | \$51,545           | 26          | \$106,140          | 118          | \$45,120           | 151         | \$39,560           |
| 1972        | 2611               | \$45,985           | 35          | \$95,805           | 112          | \$41,975           | 142         | \$34,015           |
| 1971        | 2395               | \$41,180           | 29          | \$90,310           | 101          | \$38,135           | 150         | \$30,760           |
| 1970        | 1829               | \$37,845           | 23          | \$80,350           | 88           | \$36,635           | 98          | \$28,355           |
| 1969        | 1978               | \$35,405           | 20          | \$73,630           | 94           | \$32,320           | 125         | \$25,435           |
| 1968        | 2079               | \$33,575           | 29          | \$69,640           | 103          | \$30,445           | 114         | \$24,160           |
| 1967        | 1707               | \$31,915           | 24          | \$61,060           | 99           | \$29,030           | 77          | \$23,420           |
| 1966        | 1410               | \$31,910           | 22          | \$55,145           | 83           | \$28,795           | 81          | \$24,225           |
| 1965        | 1807               | \$30,710           | 27          | \$58,035           | 106          | \$28,040           | 93          | \$25,095           |
|             | Total Marin County |                    | Belvedere   |                    | Corte Madera |                    | Fairfax     |                    |
| YEAR        | AVERAGE DOM        | MEDIAN SALE PRICE  | AVERAGE DOM | MEDIAN SALE PRICE  | AVERAGE DOM  | MEDIAN SALE PRICE  | AVERAGE DOM | MEDIAN SALE PRICE  |
| <b>2022</b> | <b>28</b>          | <b>\$1,500,000</b> | <b>55</b>   | <b>\$3,765,000</b> | <b>22</b>    | <b>\$1,803,000</b> | <b>26</b>   | <b>\$1,352,000</b> |
| 2021        | 33                 | \$1,400,000        | 97          | \$4,300,000        | 24           | \$1,638,879        | 26          | \$1,262,500        |
| 2020        | 44                 | \$1,274,500        | 79          | \$4,547,500        | 25           | \$1,400,000        | 33          | \$1,087,500        |
| 2019        | 53                 | \$1,150,000        | 81          | \$3,490,000        | 36           | \$1,350,000        | 45          | \$940,000          |
| 2018        | 45                 | \$1,175,000        | 75          | \$3,175,000        | 39           | \$1,297,000        | 29          | \$950,000          |
| 2017        | 47                 | \$1,075,000        | 86          | \$3,200,000        | 27           | \$1,350,000        | 38          | \$880,000          |
| 2016        | 52                 | \$990,000          | 91          | \$3,291,000        | 29           | \$1,235,000        | 48          | \$840,000          |
| 2015        | 53                 | \$945,000          | 254         | \$3,783,000        | 41           | \$1,110,000        | 38          | \$794,875          |
| 2014        | 58                 | \$875,000          | 107         | \$2,750,000        | 45           | \$1,045,500        | 48          | \$803,000          |
| 2013        | 62                 | \$805,753          | 91          | \$2,525,000        | 37           | \$915,000          | 65          | \$677,000          |
| 2012        | 88                 | \$679,000          | 107         | \$2,537,500        | 70           | \$857,000          | 76          | \$591,000          |
| 2011        | 97                 | \$640,000          | 169         | \$2,500,000        | 78           | \$772,500          | 85          | \$547,500          |
| 2010        | 96                 | \$700,000          | 168         | \$2,522,500        | 80           | \$822,400          | 82          | \$585,500          |
| 2009        | 100                | \$670,000          | 130         | \$2,632,500        | 85           | \$849,000          | 85          | \$649,000          |
| 2008        | 85                 | \$790,000          | 107         | \$2,800,000        | 48           | \$975,000          | 78          | \$694,000          |
| 2007        | 73                 | \$900,000          | 116         | \$2,850,000        | 51           | \$950,000          | 58          | \$760,000          |
| 2006        | 67                 | \$864,500          | 130         | \$2,800,000        | 49           | \$919,000          | 59          | \$741,500          |
| 2005        | 47                 | \$850,000          | 91          | \$2,625,000        | 38           | \$950,000          | 48          | \$750,000          |
| 2004        | 49                 | \$750,000          | 74          | \$2,200,000        | 33           | \$805,000          | 41          | \$665,000          |

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|------|--------------------|--------------------|------------|--------------------|--------------|--------------------|------------|--------------------|
|      | UNITS SOLD         | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD   | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE |
| 2003 | 61                 | \$625,000          | 99         | \$1,750,000        | 47           | \$710,000          | 53         | \$589,000          |
| 2002 | 77                 | \$625,000          | 117        | \$1,995,000        | 68           | \$670,000          | 78         | \$539,000          |
| 2001 | 75                 | \$585,000          | 111        | \$2,037,500        | 68           | \$582,000          | 72         | \$493,000          |
| 2000 | 31                 | \$530,000          | 50         | \$2,050,000        | 23           | \$565,000          | 26         | \$429,000          |
| 1999 | 33                 | \$600,256          | 55         | \$1,585,000        | 26           | \$477,000          | 26         | \$377,000          |
| 1998 | 40                 | \$387,000          | 62         | \$1,300,000        | 36           | \$392,000          | 41         | \$330,000          |
| 1997 | 53                 | \$360,000          | 68         | \$1,107,500        | 34           | \$355,500          | 53         | \$301,250          |
| 1996 | 106                | \$349,000          | 139        | \$855,000          | 90           | \$354,000          | 96         | \$292,500          |
| 1995 | 66                 | \$329,000          | 71         | \$760,000          | 57           | \$337,000          | 51         | \$285,000          |
| 1994 | 101                | \$330,000          | 119        | \$950,000          | 103          | \$320,000          | 97         | \$273,000          |

Number of closed sales reported from BAREIS MLS® March 27, 2023

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This data represents residential property .