

# Bay Area Real Estate Information Services, Inc.

## 2022 - 1965 - Year End Statistics - Marin County

| YEAR        | Greenbrae  |                    | Kentfield  |                    | Larkspur   |                    | Mill Valley |                    |
|-------------|------------|--------------------|------------|--------------------|------------|--------------------|-------------|--------------------|
|             | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE |
| <b>2022</b> | <b>29</b>  | <b>\$2,248,103</b> | <b>57</b>  | <b>\$3,335,202</b> | <b>105</b> | <b>\$1,824,273</b> | <b>336</b>  | <b>\$2,430,922</b> |
| 2021        | 53         | \$1,781,858        | 75         | \$2,977,710        | 140        | \$1,745,827        | 433         | \$2,262,224        |
| 2020        | 66         | \$1,443,225        | 61         | \$3,379,806        | 83         | \$1,893,623        | 368         | \$1,938,113        |
| 2019        | 75         | \$1,489,678        | 63         | \$2,743,591        | 70         | \$1,884,459        | 316         | \$1,735,976        |
| 2018        | 73         | \$1,297,747        | 56         | \$2,466,346        | 67         | \$1,789,362        | 354         | \$1,839,859        |
| 2017        | 66         | \$1,326,725        | 60         | \$2,776,803        | 76         | \$1,817,424        | 358         | \$1,602,916        |
| 2016        | 74         | \$1,216,945        | 59         | \$2,465,276        | 57         | \$1,820,559        | 321         | \$1,612,200        |
| 2015        | 90         | \$1,159,192        | 72         | \$2,651,264        | 61         | \$1,492,415        | 420         | \$1,620,652        |
| 2014        | 94         | \$1,093,234        | 81         | \$2,322,983        | 96         | \$1,506,698        | 405         | \$1,493,519        |
| 2013        | 85         | \$997,670          | 81         | \$2,252,755        | 80         | \$1,301,063        | 419         | \$1,230,088        |
| 2012        | 84         | \$845,444          | 68         | \$2,058,497        | 97         | \$1,070,071        | 391         | \$1,144,932        |
| 2011        | 95         | \$776,760          | 62         | \$2,046,877        | 62         | \$1,098,911        | 316         | \$1,081,201        |
| 2010        | 89         | \$880,914          | 65         | \$1,834,070        | 68         | \$1,078,463        | 287         | \$1,159,801        |
| 2009        | 64         | \$892,534          | 40         | \$2,109,123        | 52         | \$1,119,538        | 258         | \$1,110,636        |
| 2008        | 60         | \$966,623          | 45         | \$2,169,822        | 62         | \$1,326,939        | 256         | \$1,397,116        |
| 2007        | 95         | \$1,052,236        | 77         | \$2,427,872        | 68         | \$1,301,432        | 393         | \$1,400,526        |
| 2006        | 72         | \$960,365          | 55         | \$1,616,245        | 73         | \$1,289,408        | 419         | \$1,317,504        |
| 2005        | 91         | \$1,033,618        | 68         | \$2,183,963        | 86         | \$1,310,744        | 465         | \$1,245,978        |
| 2004        | 95         | \$855,929          | 82         | \$1,761,924        | 107        | \$1,050,529        | 586         | \$1,096,015        |
| 2003        | 113        | \$755,866          | 70         | \$1,682,519        | 87         | \$990,931          | 517         | \$992,521          |
| 2002        | 106        | \$716,699          | 81         | \$1,706,990        | 91         | \$837,587          | 473         | \$947,856          |
| 2001        | 82         | \$537,714          | 58         | \$1,571,387        | 77         | \$777,570          | 395         | \$933,087          |
| 2000        | 88         | \$592,237          | 75         | \$1,575,337        | 83         | \$814,478          | 460         | \$918,469          |
| 1999        | 122        | \$484,690          | 97         | \$1,320,798        | 101        | \$590,018          | 561         | \$733,061          |
| 1998        | 107        | \$445,839          | 82         | \$947,557          | 97         | \$515,572          | 470         | \$586,589          |
| 1997        | 119        | \$397,157          | 84         | \$830,752          | 79         | \$500,684          | 524         | \$523,481          |
| 1996        | 92         | \$367,580          | 72         | \$699,901          | 70         | \$451,384          | 418         | \$492,113          |
| 1995        | 68         | \$376,613          | 62         | \$737,694          | 62         | \$423,159          | 345         | \$454,153          |
| 1994        | 68         | \$400,758          | 63         | \$733,613          | 74         | \$416,602          | 368         | \$471,856          |
| 1993        | 87         | \$361,183          | 56         | \$688,262          | 67         | \$423,913          | 394         | \$419,174          |
| 1992        | 67         | \$390,217          | 39         | \$691,131          | 87         | \$376,695          | 380         | \$438,407          |
| 1991        | 83         | \$331,779          | 62         | \$690,073          | 70         | \$365,333          | 330         | \$448,684          |
| 1990        | 73         | \$345,160          | 44         | \$703,470          | 91         | \$356,746          | 379         | \$444,767          |
| 1989        | 104        | \$346,614          | 61         | \$627,967          | 84         | \$308,959          | 430         | \$415,662          |
| 1988        | 112        | \$305,021          | 62         | \$505,258          | 86         | \$250,685          | 517         | \$445,688          |
| 1987        | 86         | \$230,308          | 74         | \$408,581          | 96         | \$241,193          | 459         | \$283,479          |
| 1986        | 96         | \$209,530          | 83         | \$348,404          | 97         | \$214,927          | 525         | \$256,756          |
| 1985        | 73         | \$202,445          | 85         | \$342,327          | 79         | \$201,057          | 429         | \$213,344          |
| 1984        | 61         | \$191,370          | 56         | \$312,220          | 71         | \$197,379          | 430         | \$217,142          |
| 1983        | 55         | \$181,826          | 50         | \$327,716          | 72         | \$184,258          | 341         | \$199,935          |

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## 2022 - 1965 - Year End Statistics - Marin County

|             | Greenbrae   |                    | Kentfield   |                    | Larkspur    |                    | Mill Valley |                    |
|-------------|-------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|--------------------|
| YEAR        | UNITS SOLD  | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE |
| 1982        | 29          | \$190,487          | 36          | \$265,111          | 25          | \$182,580          | 158         | \$201,632          |
| 1981        | 44          | \$211,130          | 27          | \$348,250          | 52          | \$209,995          | 207         | \$212,357          |
| 1980        | 55          | \$165,104          | 51          | \$287,411          | 61          | \$203,926          | 309         | \$193,627          |
| 1979        | 111         | \$151,290          | 58          | \$217,765          | 80          | \$165,965          | 473         | \$159,335          |
| 1978        | 112         | \$110,335          | 72          | \$171,520          | 84          | \$132,045          | 486         | \$127,935          |
| 1977        | 109         | \$102,680          | 83          | \$149,310          | 84          | \$114,530          | 445         | \$105,045          |
| 1976        | 95          | \$83,610           | 62          | \$125,575          | 88          | \$84,250           | 513         | \$82,855           |
| 1975        | 71          | \$75,435           | 68          | \$110,665          | 70          | \$72,670           | 449         | \$65,770           |
| 1974        | 58          | \$66,600           | 55          | \$96,640           | 69          | \$62,540           | 348         | \$59,860           |
| 1973        | 85          | \$55,210           | 56          | \$76,155           | 44          | \$60,590           | 351         | \$52,920           |
| 1972        | 72          | \$51,825           | 49          | \$73,010           | 48          | \$49,620           | 355         | \$46,105           |
| 1971        | 45          | \$53,610           | 49          | \$60,370           | 53          | \$45,325           | 379         | \$40,565           |
| 1970        | 49          | \$50,995           | 36          | \$56,280           | 56          | \$36,730           | 246         | \$36,910           |
| 1969        | 38          | \$46,105           | 48          | \$56,890           | 49          | \$35,425           | 307         | \$36,550           |
| 1968        | 55          | \$45,355           | 48          | \$52,850           | 66          | \$31,695           | 342         | \$33,150           |
| 1967        | 48          | \$42,920           | 34          | \$47,130           | 42          | \$31,415           | 328         | \$30,995           |
| 1966        | 35          | \$41,527           | 26          | \$48,260           | 32          | \$30,605           | 259         | \$30,185           |
| 1965        | 56          | \$40,275           | 39          | \$46,960           | 42          | \$30,055           | 315         | \$29,935           |
|             | Greenbrae   |                    | Kentfield   |                    | Larkspur    |                    | Mill Valley |                    |
| YEAR        | AVERAGE DOM | MEDIAN SALE PRICE  | AVERAGE DOM | MEDIAN SALE PRICE  | AVERAGE DOM | MEDIAN SALE PRICE  | AVERAGE DOM | MEDIAN SALE PRICE  |
| <b>2022</b> | <b>30</b>   | <b>\$2,010,000</b> | <b>31</b>   | <b>\$3,000,000</b> | <b>25</b>   | <b>\$1,450,000</b> | <b>23</b>   | <b>\$2,100,000</b> |
| 2021        | 28          | \$1,800,000        | 28          | \$2,600,000        | 26          | \$1,500,000        | 28          | \$1,835,000        |
| 2020        | 32          | \$1,321,500        | 51          | \$2,700,000        | 38          | \$1,750,000        | 38          | \$1,700,000        |
| 2019        | 43          | \$1,455,000        | 60          | \$2,237,500        | 39          | \$1,812,500        | 45          | \$1,550,000        |
| 2018        | 40          | \$1,350,000        | 38          | \$2,442,500        | 36          | \$1,689,789        | 36          | \$1,612,500        |
| 2017        | 34          | \$1,310,000        | 56          | \$2,512,500        | 33          | \$1,800,000        | 47          | \$1,431,000        |
| 2016        | 36          | \$1,229,500        | 61          | \$1,875,000        | 50          | \$1,560,000        | 49          | \$1,400,000        |
| 2015        | 35          | \$1,159,192        | 62          | \$2,187,500        | 47          | \$1,401,000        | 42          | \$1,382,750        |
| 2014        | 49          | \$1,190,000        | 58          | \$1,900,000        | 43          | \$1,402,500        | 46          | \$1,250,000        |
| 2013        | 54          | \$926,000          | 58          | \$1,825,000        | 57          | \$1,314,000        | 54          | \$1,099,000        |
| 2012        | 63          | \$790,050          | 60          | \$1,687,500        | 78          | \$1,071,000        | 76          | \$930,000          |
| 2011        | 85          | \$760,000          | 78          | \$1,575,000        | 79          | \$950,133          | 88          | \$905,000          |
| 2010        | 87          | \$900,000          | 75          | \$1,660,000        | 88          | \$1,036,000        | 85          | \$942,500          |
| 2009        | 90          | \$899,500          | 99          | \$1,537,500        | 104         | \$1,059,000        | 94          | \$904,300          |
| 2008        | 68          | \$882,000          | 75          | \$1,805,000        | 67          | \$1,249,000        | 74          | \$1,200,000        |
| 2007        | 42          | \$1,060,000        | 77          | \$1,825,000        | 55          | \$1,250,000        | 58          | \$1,205,000        |
| 2006        | 58          | \$925,000          | 57          | \$1,570,000        | 47          | \$1,255,000        | 57          | \$1,100,000        |
| 2005        | 38          | \$1,020,000        | 73          | \$1,782,500        | 33          | \$1,237,500        | 44          | \$1,050,000        |
| 2004        | 36          | \$860,000          | 70          | \$1,612,500        | 50          | \$996,000          | 53          | \$925,000          |

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| YEAR | Greenbrae  |                    | Kentfield  |                    | Larkspur   |                    | Mill Valley |                    |
|------|------------|--------------------|------------|--------------------|------------|--------------------|-------------|--------------------|
|      | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE |
| 2003 | 51         | \$795,000          | 70         | \$1,405,000        | 63         | \$897,000          | 57          | \$842,740          |
| 2002 | 71         | \$719,000          | 92         | \$1,400,000        | 69         | \$817,000          | 77          | \$799,000          |
| 2001 | 69         | \$647,000          | 97         | \$1,162,500        | 72         | \$733,000          | 71          | \$785,000          |
| 2000 | 21         | \$557,250          | 35         | \$1,225,000        | 35         | \$745,000          | 30          | \$770,000          |
| 1999 | 24         | \$449,000          | 40         | \$1,185,000        | 23         | \$575,000          | 38          | \$621,000          |
| 1998 | 40         | \$460,000          | 38         | \$773,000          | 37         | \$499,000          | 32          | \$511,000          |
| 1997 | 46         | \$397,750          | 52         | \$697,300          | 51         | \$465,000          | 41          | \$465,000          |
| 1996 | 96         | \$400,000          | 90         | \$627,500          | 83         | \$441,500          | 97          | \$425,000          |
| 1995 | 65         | \$377,500          | 67         | \$710,000          | 51         | \$432,500          | 55          | \$390,000          |
| 1994 | 89         | \$388,000          | 99         | \$675,000          | 89         | \$397,500          | 90          | \$408,500          |

Number of closed sales reported from BAREIS MLS® January 16, 2023

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This data represents residential property .