

# Bay Area Real Estate Information Services, Inc.

## May 2019 Closed Sales - Sonoma County

| May 2019             |               | Residential:<br>All Prop types | Lots/Acreage:<br>Lot | Income:<br>2-4, 5+ | Commercial:<br>Bus, Frm , Com | All<br>Categories: |
|----------------------|---------------|--------------------------------|----------------------|--------------------|-------------------------------|--------------------|
| <b>B0100</b>         | <b># Sold</b> | 65                             | 4                    | 1                  | 1                             | 71                 |
| <b>NW Santa Rosa</b> | \$ Total      | 33,792,792                     | 715,000              | 611,000            | 50,000                        | 35,168,792         |
|                      | \$ Average    | 519,889                        | 178,750              | 611,000            | 50,000                        | 495,335            |
|                      | Average DOM   | 143                            | 59                   | 35                 | 42                            | 63                 |
| <b>B0200</b>         | <b># Sold</b> | 65                             | 26                   | 3                  | 1                             | 95                 |
| <b>NE Santa Rosa</b> | \$ Total      | 50,310,444                     | 7,185,500            | 2,475,000          | 130,000                       | 60,100,944         |
|                      | \$ Average    | 774,007                        | 276,365              | 825,000            | 130,000                       | 632,642            |
|                      | Average DOM   | 89                             | 146                  | 11                 | 210                           | 76                 |
| <b>B0300</b>         | <b># Sold</b> | 23                             | 0                    | 1                  | 0                             | 24                 |
| <b>SW Santa Rosa</b> | \$ Total      | 12,204,100                     | 0                    | 460,000            | 0                             | 12,664,100         |
|                      | \$ Average    | 530,613                        | 0                    | 460,000            | 0                             | 527,671            |
|                      | Average DOM   | 74                             | 0                    | 95                 | 0                             | 75                 |
| <b>B0400</b>         | <b># Sold</b> | 38                             | 1                    | 0                  | 0                             | 39                 |
| <b>SE Santa Rosa</b> | \$ Total      | 24,367,120                     | 441,000              | 0                  | 0                             | 24,808,120         |
|                      | \$ Average    | 641,240                        | 441,000              | 0                  | 0                             | 636,106            |
|                      | Average DOM   | 119                            | 209                  | 0                  | 0                             | 60                 |
| <b>B0500</b>         | <b># Sold</b> | 24                             | 3                    | 0                  | 0                             | 27                 |
| <b>Healdsburg</b>    | \$ Total      | 29,734,444                     | 4,830,000            | 0                  | 0                             | 34,564,444         |
|                      | \$ Average    | 1,238,935                      | 1,610,000            | 0                  | 0                             | 1,280,165          |
|                      | Average DOM   | 89                             | 120                  | 0                  | 0                             | 93                 |
| <b>B0600</b>         | <b># Sold</b> | 30                             | 1                    | 0                  | 1                             | 32                 |
| <b>Windsor</b>       | \$ Total      | 21,333,000                     | 599,000              | 0                  | 875,000                       | 22,807,000         |
|                      | \$ Average    | 711,100                        | 599,000              | 0                  | 875,000                       | 712,719            |
|                      | Average DOM   | 102                            | 463                  | 0                  | 32                            | 62                 |
| <b>B0700</b>         | <b># Sold</b> | 23                             | 2                    | 3                  | 2                             | 30                 |
| <b>Russian River</b> | \$ Total      | 10,356,720                     | 90,000               | 1,764,000          | 1,200,000                     | 13,410,720         |
|                      | \$ Average    | 450,292                        | 45,000               | 588,000            | 600,000                       | 447,024            |
|                      | Average DOM   | 216                            | 88                   | 364                | 337                           | 95                 |

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|---------------------------------|---------------|--------------------------------|----------------------|--------------------|-------------------------------|--------------------|
|                                 |               |                                |                      |                    |                               |                    |
| <b>B0800</b>                    | <b># Sold</b> | 28                             | 0                    | 0                  | 0                             | 28                 |
| <b>Sebastopol</b>               | \$ Total      | 22,670,105                     | 0                    | 0                  | 0                             | 22,670,105         |
|                                 | \$ Average    | 809,647                        | 0                    | 0                  | 0                             | 809,647            |
|                                 | Average DOM   | 99                             | 0                    | 0                  | 0                             | 38                 |
|                                 |               |                                |                      |                    |                               |                    |
| <b>B0900</b>                    | <b># Sold</b> | 37                             | 0                    | 0                  | 0                             | 37                 |
| <b>E Petaluma</b>               | \$ Total      | 22,404,499                     | 0                    | 0                  | 0                             | 22,404,499         |
|                                 | \$ Average    | 605,527                        | 0                    | 0                  | 0                             | 605,527            |
|                                 | Average DOM   | 170                            | 0                    | 0                  | 0                             | 57                 |
|                                 |               |                                |                      |                    |                               |                    |
| <b>B1000</b>                    | <b># Sold</b> | 35                             | 1                    | 1                  | 1                             | 38                 |
| <b>W Petaluma</b>               | \$ Total      | 32,910,336                     | 1,000,000            | 650,000            | 2,125,000                     | 36,685,336         |
|                                 | \$ Average    | 940,295                        | 1,000,000            | 650,000            | 2,125,000                     | 965,404            |
|                                 | Average DOM   | 82                             | 76                   | 70                 | 15                            | 44                 |
|                                 |               |                                |                      |                    |                               |                    |
| <b>B1100</b>                    | <b># Sold</b> | 66                             | 2                    | 0                  | 0                             | 68                 |
| <b>Cotati/Rohner<br/>t Park</b> | \$ Total      | 34,975,072                     | 1,875,000            | 0                  | 0                             | 36,850,072         |
|                                 | \$ Average    | 529,925                        | 937,500              | 0                  | 0                             | 541,913            |
|                                 | Average DOM   | 86                             | 387                  | 0                  | 0                             | 53                 |
|                                 |               |                                |                      |                    |                               |                    |
| <b>B1200</b>                    | <b># Sold</b> | 6                              | 0                    | 1                  | 0                             | 7                  |
| <b>Penngrove</b>                | \$ Total      | 6,227,000                      | 0                    | 1,109,000          | 0                             | 7,336,000          |
|                                 | \$ Average    | 1,037,833                      | 0                    | 1,109,000          | 0                             | 1,048,000          |
|                                 | Average DOM   | 69                             | 0                    | 254                | 0                             | 96                 |
|                                 |               |                                |                      |                    |                               |                    |
| <b>B1300</b>                    | <b># Sold</b> | 43                             | 4                    | 1                  | 0                             | 48                 |
| <b>Sonoma</b>                   | \$ Total      | 48,591,800                     | 4,707,500            | 1,116,000          | 0                             | 54,415,300         |
|                                 | \$ Average    | 1,130,042                      | 1,176,875            | 1,116,000          | 0                             | 1,133,652          |
|                                 | Average DOM   | 104                            | 90                   | 13                 | 0                             | 46                 |
|                                 |               |                                |                      |                    |                               |                    |
| <b>B1400</b>                    | <b># Sold</b> | 7                              | 0                    | 0                  | 0                             | 7                  |
| <b>Coastal<br/>Sonoma</b>       | \$ Total      | 7,262,000                      | 0                    | 0                  | 0                             | 7,262,000          |
|                                 | \$ Average    | 1,037,429                      | 0                    | 0                  | 0                             | 1,037,429          |
|                                 | Average DOM   | 100                            | 0                    | 0                  | 0                             | 100                |

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|                    |               |                                |                      |                    |                               |                    |
| <b>B1500</b>       | <b># Sold</b> | 14                             | 0                    | 0                  | 0                             | 14                 |
| <b>Cloverdale</b>  | \$ Total      | 7,115,000                      | 0                    | 0                  | 0                             | 7,115,000          |
|                    | \$ Average    | 508,214                        | 0                    | 0                  | 0                             | 508,214            |
|                    | Average DOM   | 67                             | 0                    | 0                  | 0                             | 67                 |
|                    |               |                                |                      |                    |                               |                    |
| <b>B1600</b>       | <b># Sold</b> | 15                             | 0                    | 0                  | 0                             | 15                 |
| <b>Oakmont</b>     | \$ Total      | 10,774,800                     | 0                    | 0                  | 0                             | 10,774,800         |
|                    | \$ Average    | 718,320                        | 0                    | 0                  | 0                             | 718,320            |
|                    | Average DOM   | 74                             | 0                    | 0                  | 0                             | 74                 |
|                    |               |                                |                      |                    |                               |                    |
| <b>B1700</b>       | <b># Sold</b> | 0                              | 0                    | 0                  | 0                             | 0                  |
| <b>Annapolis</b>   | \$ Total      | 0                              | 0                    | 0                  | 0                             | 0                  |
|                    | \$ Average    | 0                              | 0                    | 0                  | 0                             | 0                  |
|                    | Average DOM   | 0                              | 0                    | 0                  | 0                             | 0                  |
|                    |               |                                |                      |                    |                               |                    |
| <b>B1800</b>       | <b># Sold</b> | 0                              | 2                    | 0                  | 0                             | 2                  |
| <b>Timber Cove</b> | \$ Total      | 0                              | 120,000              | 0                  | 0                             | 120,000            |
|                    | \$ Average    | 0                              | 60,000               | 0                  | 0                             | 60,000             |
|                    | Average DOM   | 0                              | 432                  | 0                  | 0                             | 432                |
|                    |               |                                |                      |                    |                               |                    |
| <b>B1900</b>       | <b># Sold</b> | 5                              | 6                    | 0                  | 0                             | 11                 |
| <b>Sea Ranch</b>   | \$ Total      | 4,454,000                      | 815,000              | 0                  | 0                             | 5,269,000          |
|                    | \$ Average    | 890,800                        | 135,833              | 0                  | 0                             | 479,000            |
|                    | Average DOM   | 57                             | 458                  | 0                  | 0                             | 276                |
|                    |               |                                |                      |                    |                               |                    |
| <b>B2000</b>       | <b># Sold</b> | 0                              | 0                    | 0                  | 0                             | 0                  |
| <b>Calistoga 2</b> | \$ Total      | 0                              | 0                    | 0                  | 0                             | 0                  |
|                    | \$ Average    | 0                              | 0                    | 0                  | 0                             | 0                  |
|                    | Average DOM   | 0                              | 0                    | 0                  | 0                             | 0                  |
|                    |               |                                |                      |                    |                               |                    |
| <b>Total - All</b> | <b># Sold</b> | 524                            | 52                   | 11                 | 6                             | 593                |
|                    | \$ Total      | 379,483,232                    | 22,378,000           | 8,185,000          | 4,380,000                     | 414,426,232        |
|                    | \$ Average    | 724,205                        | 430,346              | 744,091            | 730,000                       | 698,864            |
|                    | Average DOM   | 127                            | 193                  | 366                | 306                           | 70                 |

Number of closed sales reported from BAREIS MLS® 8/2/2019  
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