

# Bay Area Real Estate Information Services, Inc.

## March Closed Sales - Sonoma County

| March 2018           |               | Residential:<br>All Prop types | Lots/Acreage:<br>Lot | Income:<br>2-4, 5+ | Commercial:<br>Bus, Frm , Com | All<br>Categories: |
|----------------------|---------------|--------------------------------|----------------------|--------------------|-------------------------------|--------------------|
| <b>B0100</b>         | <b># Sold</b> | 45                             | 19                   | 0                  | 0                             | 64                 |
| <b>NW Santa Rosa</b> | \$ Total      | 28,636,537                     | 7,551,000            | 0                  | 0                             | 36,187,537         |
|                      | \$ Average    | 636,367                        | 397,421              | 0                  | 0                             | 565,430            |
|                      | Average DOM   | 92                             | 48                   | 0                  | 0                             | 44                 |
| <b>B0200</b>         | <b># Sold</b> | 57                             | 55                   | 3                  | 2                             | 117                |
| <b>NE Santa Rosa</b> | \$ Total      | 47,222,055                     | 19,717,397           | 2,520,000          | 782,000                       | 70,241,452         |
|                      | \$ Average    | 828,457                        | 358,498              | 840,000            | 391,000                       | 600,354            |
|                      | Average DOM   | 84                             | 47                   | 31                 | 273                           | 48                 |
| <b>B0300</b>         | <b># Sold</b> | 16                             | 0                    | 2                  | 0                             | 18                 |
| <b>SW Santa Rosa</b> | \$ Total      | 9,132,000                      | 0                    | 2,000,000          | 0                             | 11,132,000         |
|                      | \$ Average    | 570,750                        | 0                    | 1,000,000          | 0                             | 618,444            |
|                      | Average DOM   | 44                             | 0                    | 243                | 0                             | 53                 |
| <b>B0400</b>         | <b># Sold</b> | 29                             | 1                    | 0                  | 0                             | 30                 |
| <b>SE Santa Rosa</b> | \$ Total      | 26,505,600                     | 540,000              | 0                  | 0                             | 27,045,600         |
|                      | \$ Average    | 913,986                        | 540,000              | 0                  | 0                             | 901,520            |
|                      | Average DOM   | 134                            | 301                  | 0                  | 0                             | 58                 |
| <b>B0500</b>         | <b># Sold</b> | 15                             | 2                    | 0                  | 0                             | 17                 |
| <b>Healdsburg</b>    | \$ Total      | 21,234,000                     | 2,180,000            | 0                  | 0                             | 23,414,000         |
|                      | \$ Average    | 1,415,600                      | 1,090,000            | 0                  | 0                             | 1,377,294          |
|                      | Average DOM   | 87                             | 269                  | 0                  | 0                             | 108                |
| <b>B0600</b>         | <b># Sold</b> | 31                             | 1                    | 0                  | 1                             | 33                 |
| <b>Windsor</b>       | \$ Total      | 20,593,381                     | 700,000              | 0                  | 655,000                       | 21,948,381         |
|                      | \$ Average    | 664,303                        | 700,000              | 0                  | 655,000                       | 665,102            |
|                      | Average DOM   | 89                             | 307                  | 0                  | 66                            | 42                 |
| <b>B0700</b>         | <b># Sold</b> | 17                             | 1                    | 0                  | 0                             | 18                 |
| <b>Russian River</b> | \$ Total      | 7,741,100                      | 145,000              | 0                  | 0                             | 7,886,100          |
|                      | \$ Average    | 455,359                        | 145,000              | 0                  | 0                             | 438,117            |
|                      | Average DOM   | 73                             | 163                  | 0                  | 0                             | 78                 |

|                                 |               |            |           |         |           |            |
|---------------------------------|---------------|------------|-----------|---------|-----------|------------|
|                                 |               |            |           |         |           |            |
| <b>B0800</b>                    | <b># Sold</b> | 15         | 2         | 0       | 1         | 18         |
| <b>Sebastopol</b>               | \$ Total      | 15,175,725 | 1,075,000 | 0       | 1,980,000 | 18,230,725 |
|                                 | \$ Average    | 1,011,715  | 537,500   | 0       | 1,980,000 | 1,012,818  |
|                                 | Average DOM   | 42         | 334       | 0       | 258       | 86         |
|                                 |               |            |           |         |           |            |
| <b>B0900</b>                    | <b># Sold</b> | 27         | 0         | 0       | 0         | 27         |
| <b>E Petaluma</b>               | \$ Total      | 19,723,800 | 0         | 0       | 0         | 19,723,800 |
|                                 | \$ Average    | 730,511    | 0         | 0       | 0         | 730,511    |
|                                 | Average DOM   | 148        | 0         | 0       | 0         | 57         |
|                                 |               |            |           |         |           |            |
| <b>B1000</b>                    | <b># Sold</b> | 20         | 1         | 1       | 1         | 23         |
| <b>W Petaluma</b>               | \$ Total      | 18,908,810 | 310,000   | 975,000 | 2,725,000 | 22,918,810 |
|                                 | \$ Average    | 945,441    | 310,000   | 975,000 | 2,725,000 | 996,470    |
|                                 | Average DOM   | 28         | 163       | 37      | 299       | 46         |
|                                 |               |            |           |         |           |            |
| <b>B1100</b>                    | <b># Sold</b> | 26         | 0         | 0       | 1         | 27         |
| <b>Cotati/Rohner<br/>t Park</b> | \$ Total      | 13,039,400 | 0         | 0       | 450,000   | 13,489,400 |
|                                 | \$ Average    | 501,515    | 0         | 0       | 450,000   | 499,607    |
|                                 | Average DOM   | 139        | 0         | 0       | 215       | 48         |
|                                 |               |            |           |         |           |            |
| <b>B1200</b>                    | <b># Sold</b> | 1          | 0         | 0       | 0         | 1          |
| <b>Penngrove</b>                | \$ Total      | 778,000    | 0         | 0       | 0         | 778,000    |
|                                 | \$ Average    | 778,000    | 0         | 0       | 0         | 778,000    |
|                                 | Average DOM   | 22         | 0         | 0       | 0         | 22         |
|                                 |               |            |           |         |           |            |
| <b>B1300</b>                    | <b># Sold</b> | 42         | 2         | 0       | 2         | 46         |
| <b>Sonoma</b>                   | \$ Total      | 30,201,890 | 3,417,500 | 0       | 6,975,000 | 40,594,390 |
|                                 | \$ Average    | 719,093    | 1,708,750 | 0       | 3,487,500 | 882,487    |
|                                 | Average DOM   | 130        | 131       | 0       | 319       | 70         |
|                                 |               |            |           |         |           |            |
| <b>B1400</b>                    | <b># Sold</b> | 8          | 2         | 0       | 0         | 10         |
| <b>Coastal<br/>Sonoma</b>       | \$ Total      | 7,989,000  | 374,000   | 0       | 0         | 8,363,000  |
|                                 | \$ Average    | 998,625    | 187,000   | 0       | 0         | 836,300    |
|                                 | Average DOM   | 127        | 78        | 0       | 0         | 117        |
|                                 |               |            |           |         |           |            |
| <b>B1500</b>                    | <b># Sold</b> | 20         | 0         | 0       | 1         | 21         |
| <b>Cloverdale</b>               | \$ Total      | 11,387,600 | 0         | 0       | 203,000   | 11,590,600 |
|                                 | \$ Average    | 569,380    | 0         | 0       | 203,000   | 551,933    |
|                                 | Average DOM   | 52         | 0         | 0       | 910       | 93         |
|                                 |               |            |           |         |           |            |

|                    |               |             |            |           |            |             |
|--------------------|---------------|-------------|------------|-----------|------------|-------------|
| <b>B1600</b>       | <b># Sold</b> | 14          | 0          | 0         | 0          | 14          |
| <b>Oakmont</b>     | \$ Total      | 11,017,000  | 0          | 0         | 0          | 11,017,000  |
|                    | \$ Average    | 786,929     | 0          | 0         | 0          | 786,929     |
|                    | Average DOM   | 28          | 0          | 0         | 0          | 28          |
|                    |               |             |            |           |            |             |
| <b>B1700</b>       | <b># Sold</b> | 0           | 0          | 0         | 0          | 0           |
| <b>Annapolis</b>   | \$ Total      | 0           | 0          | 0         | 0          | 0           |
|                    | \$ Average    | 0           | 0          | 0         | 0          | 0           |
|                    | Average DOM   | 0           | 0          | 0         | 0          | 0           |
|                    |               |             |            |           |            |             |
| <b>B1800</b>       | <b># Sold</b> | 0           | 1          | 0         | 0          | 1           |
| <b>Timber Cove</b> | \$ Total      | 0           | 150,000    | 0         | 0          | 150,000     |
|                    | \$ Average    | 0           | 150,000    | 0         | 0          | 150,000     |
|                    | Average DOM   | 0           | 877        | 0         | 0          | 877         |
|                    |               |             |            |           |            |             |
| <b>B1900</b>       | <b># Sold</b> | 2           | 2          | 0         | 0          | 4           |
| <b>Sea Ranch</b>   | \$ Total      | 3,275,000   | 132,000    | 0         | 0          | 3,407,000   |
|                    | \$ Average    | 1,637,500   | 66,000     | 0         | 0          | 851,750     |
|                    | Average DOM   | 51          | 328        | 0         | 0          | 190         |
|                    |               |             |            |           |            |             |
| <b>B2000</b>       | <b># Sold</b> | 0           | 0          | 0         | 0          | 0           |
| <b>Calistoga 2</b> | \$ Total      | 0           | 0          | 0         | 0          | 0           |
|                    | \$ Average    | 0           | 0          | 0         | 0          | 0           |
|                    | Average DOM   | 0           | 0          | 0         | 0          | 0           |
|                    |               |             |            |           |            |             |
| <b>Total - All</b> | <b># Sold</b> | 385         | 89         | 6         | 9          | 489         |
|                    | \$ Total      | 292,560,898 | 36,291,897 | 5,495,000 | 13,770,000 | 348,117,795 |
|                    | \$ Average    | 759,898     | 407,774    | 915,833   | 1,530,000  | 711,897     |
|                    | Average DOM   | 120         | 85         | 220       | 326        | 61          |

Number of closed sales reported from BAREIS MLS® 4/12/2018

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