

Bay Area Real Estate Information Services, Inc. 2024 - 1965 - Year End Statistics - Marin County

| YEAR | Sausalito | | Tiburon | | Misc. Marin County | |
|-------------|------------|--------------------|------------|--------------------|--------------------|--------------------|
| | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE |
| 2024 | 80 | \$1,663,356 | 84 | \$3,336,782 | 82 | \$2,038,698 |
| 2023 | 93 | \$1,724,706 | 91 | \$3,160,553 | 75 | \$2,118,249 |
| 2022 | 119 | \$2,076,220 | 135 | \$3,454,681 | 105 | \$1,990,588 |
| 2021 | 145 | \$1,764,071 | 179 | \$3,107,561 | 109 | \$2,181,655 |
| 2020 | 113 | \$1,697,593 | 167 | \$3,072,152 | 135 | \$1,799,807 |
| 2019 | 101 | \$1,431,817 | 110 | \$2,571,430 | 117 | \$1,656,788 |
| 2018 | 97 | \$1,515,021 | 138 | \$2,540,461 | 123 | \$1,354,089 |
| 2017 | 119 | \$1,550,373 | 146 | \$2,714,390 | 112 | \$1,730,454 |
| 2016 | 96 | \$1,563,384 | 127 | \$2,436,943 | 115 | \$1,461,633 |
| 2015 | 113 | \$1,430,980 | 158 | \$2,401,270 | 132 | \$1,274,906 |
| 2014 | 132 | \$1,309,636 | 178 | \$2,362,965 | 79 | \$1,639,505 |
| 2013 | 140 | \$1,160,792 | 163 | \$2,018,950 | 152 | \$1,039,813 |
| 2012 | 129 | \$943,617 | 159 | \$1,652,334 | 149 | \$822,343 |
| 2011 | 115 | \$1,063,063 | 133 | \$1,577,871 | 107 | \$884,031 |
| 2010 | 90 | \$1,113,340 | 122 | \$1,951,770 | 98 | \$878,232 |
| 2009 | 77 | \$942,003 | 81 | \$1,948,830 | 65 | \$808,728 |
| 2008 | 74 | \$1,296,701 | 116 | \$2,021,714 | 96 | \$1,179,167 |
| 2007 | 113 | \$1,309,383 | 168 | \$2,207,819 | 105 | \$1,224,960 |
| 2006 | 116 | \$1,249,454 | 142 | \$1,976,550 | 123 | \$1,253,850 |
| 2005 | 168 | \$1,035,793 | 171 | \$1,990,514 | 148 | \$1,223,367 |
| 2004 | 185 | \$959,299 | 188 | \$1,669,561 | 142 | \$1,118,510 |
| 2003 | 154 | \$894,696 | 176 | \$1,500,565 | 133 | \$856,867 |
| 2002 | 145 | \$785,032 | 167 | \$1,440,495 | 230 | \$721,022 |
| 2001 | 82 | \$789,802 | 119 | \$1,564,849 | 76 | \$779,698 |
| 2000 | 166 | \$914,969 | 188 | \$1,600,227 | 144 | \$776,115 |
| 1999 | 181 | \$619,594 | 191 | \$1,202,736 | 134 | \$604,475 |
| 1998 | 182 | \$557,090 | 172 | \$894,305 | 118 | \$442,749 |
| 1997 | 171 | \$488,364 | 182 | \$784,251 | 118 | \$418,052 |
| 1996 | 155 | \$393,746 | 162 | \$782,958 | 73 | \$411,236 |
| 1995 | 104 | \$490,626 | 144 | \$666,781 | 67 | \$336,143 |
| 1994 | 134 | \$477,478 | 152 | \$678,181 | 90 | \$395,215 |
| 1993 | 119 | \$426,973 | 130 | \$604,903 | 102 | \$398,665 |
| 1992 | 110 | \$428,468 | 126 | \$674,509 | 89 | \$392,495 |
| 1991 | 100 | \$418,924 | 95 | \$684,064 | 91 | \$334,825 |
| 1990 | 121 | \$373,705 | 114 | \$693,433 | 71 | \$305,250 |
| 1989 | 182 | \$351,887 | 120 | \$586,385 | 89 | \$288,442 |
| 1988 | 187 | \$290,756 | 139 | \$465,579 | 139 | \$260,627 |
| 1987 | 183 | \$230,151 | 125 | \$451,038 | 128 | \$209,983 |
| 1986 | 178 | \$242,574 | 133 | \$390,660 | 132 | \$182,916 |
| 1985 | 152 | \$239,805 | 118 | \$333,553 | 89 | \$170,362 |

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|------|------------|--------------------|------------|--------------------|--------------------|--------------------|
| | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE |
| 1984 | 119 | \$231,880 | 114 | \$295,749 | 74 | \$164,419 |
| 1983 | 98 | \$207,245 | 91 | \$325,178 | 80 | \$171,456 |
| 1982 | 39 | \$243,842 | 47 | \$304,904 | 29 | \$260,370 |
| 1981 | 63 | \$211,384 | 56 | \$334,900 | 36 | \$156,777 |
| 1980 | 80 | \$214,614 | 71 | \$283,354 | 61 | \$152,680 |
| 1979 | 118 | \$176,835 | 140 | \$238,865 | 105 | \$125,365 |
| 1978 | 113 | \$129,980 | 159 | \$199,845 | 98 | \$95,870 |
| 1977 | 106 | \$112,570 | 156 | \$140,650 | 121 | \$87,055 |
| 1976 | 115 | \$93,020 | 222 | \$113,655 | 126 | \$64,350 |
| 1975 | 67 | \$85,470 | 163 | \$93,775 | 82 | \$53,290 |
| 1974 | 57 | \$75,845 | 137 | \$86,865 | 60 | \$50,325 |
| 1973 | 66 | \$66,610 | 128 | \$77,175 | 57 | \$46,715 |
| 1972 | 65 | \$63,435 | 125 | \$69,855 | 54 | \$34,075 |
| 1971 | 63 | \$52,230 | 110 | \$62,475 | 52 | \$33,040 |
| 1970 | 36 | \$61,365 | 76 | \$55,240 | 41 | \$30,235 |
| 1969 | 48 | \$49,220 | 63 | \$55,070 | 46 | \$24,725 |
| 1968 | 41 | \$45,950 | 88 | \$45,245 | 54 | \$21,445 |
| 1967 | 29 | \$47,450 | 79 | \$42,225 | 36 | \$21,325 |
| 1966 | 31 | \$45,445 | 57 | \$45,345 | 34 | \$26,125 |
| 1965 | 35 | \$42,765 | 87 | \$40,170 | 36 | \$20,770 |

Number of closed sales reported from BAREIS MLS® June 23, 2025

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This data represents residential property .

Bay Area Real Estate Information Services, Inc. 2024 - 1965 - Year End Statistics - Marin County

| | Sausalito | | Tiburon | | Misc. Marin County | |
|-------------|-------------|--------------------|-------------|--------------------|--------------------|--------------------|
| YEAR | AVERAGE DOM | MEDIAN SALE PRICE | AVERAGE DOM | MEDIAN SALE PRICE | AVERAGE DOM | MEDIAN SALE PRICE |
| 2024 | 47 | \$1,450,000 | 47 | \$2,900,000 | 87 | \$1,550,000 |
| 2023 | 37 | \$1,535,000 | 33 | \$2,725,000 | 41 | \$1,460,000 |
| 2022 | 27 | \$1,800,000 | 31 | \$3,000,000 | 34 | \$1,428,000 |
| 2021 | 45 | \$1,400,000 | 40 | \$2,825,000 | 45 | \$1,600,000 |
| 2020 | 64 | \$1,395,000 | 71 | \$2,760,000 | 70 | \$1,345,000 |
| 2019 | 51 | \$1,060,000 | 86 | \$2,160,000 | 93 | \$1,200,000 |
| 2018 | 62 | \$1,199,000 | 64 | \$2,250,000 | 82 | \$1,071,000 |
| 2017 | 55 | \$1,385,000 | 67 | \$2,477,500 | 92 | \$1,052,500 |
| 2016 | 58 | \$1,279,000 | 62 | \$1,950,000 | 90 | \$1,155,500 |
| 2015 | 61 | \$1,180,000 | 70 | \$2,062,500 | 85 | \$901,250 |
| 2014 | 63 | \$1,050,000 | 89 | \$2,047,500 | 107 | \$1,195,000 |
| 2013 | 57 | \$900,500 | 66 | \$1,760,000 | 111 | \$850,000 |
| 2012 | 98 | \$667,000 | 96 | \$1,350,000 | 163 | \$592,000 |
| 2011 | 99 | \$889,000 | 98 | \$1,310,000 | 131 | \$655,000 |
| 2010 | 105 | \$802,500 | 126 | \$1,595,000 | 122 | \$675,000 |
| 2009 | 104 | \$780,000 | 128 | \$1,520,000 | 145 | \$680,000 |
| 2008 | 83 | \$1,127,500 | 83 | \$1,651,250 | 107 | \$817,500 |
| 2007 | 87 | \$985,000 | 89 | \$1,640,000 | 134 | \$887,500 |
| 2006 | 76 | \$925,500 | 95 | \$1,700,000 | 100 | \$975,000 |
| 2005 | 57 | \$887,500 | 73 | \$1,750,000 | 74 | \$912,500 |
| 2004 | 53 | \$720,000 | 79 | \$1,440,000 | 97 | \$845,000 |
| 2003 | 69 | \$649,000 | 80 | \$1,250,000 | 133 | \$677,000 |
| 2002 | 90 | \$639,000 | 118 | \$1,270,000 | 89 | \$631,500 |
| 2001 | 84 | \$616,500 | 80 | \$1,350,000 | 133 | \$587,000 |
| 2000 | 34 | \$680,000 | 40 | \$1,275,000 | 56 | \$625,000 |
| 1999 | 30 | \$500,000 | 42 | \$945,000 | 52 | \$449,000 |
| 1998 | 41 | \$449,000 | 58 | \$762,500 | 79 | \$345,000 |
| 1997 | 51 | \$445,000 | 67 | \$689,000 | 124 | \$349,500 |
| 1996 | 110 | \$377,500 | 133 | \$677,500 | 131 | \$315,000 |
| 1995 | 75 | \$433,750 | 94 | \$580,000 | 104 | \$312,500 |
| 1994 | 114 | \$377,500 | 125 | \$597,500 | 151 | \$311,170 |

Number of closed sales reported from BAREIS MLS® June 23, 2025

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