

# Bay Area Real Estate Information Services, Inc.

## 2017 - 1965 - Year End Statistics - Marin County

|      | Total County |                     | Belvedere  |                     | Corte Madera |                     | Fairfax    |                     |
|------|--------------|---------------------|------------|---------------------|--------------|---------------------|------------|---------------------|
| YEAR | UNITS SOLD   | AVERAGE SALES PRICE | UNITS SOLD | AVERAGE SALES PRICE | UNITS SOLD   | AVERAGE SALES PRICE | UNITS SOLD | AVERAGE SALES PRICE |
| 2017 | 2659         | \$1,383,462         | 27         | \$4,338,148         | 113          | \$1,378,754         | 85         | \$991,274           |
| 2016 | 2575         | \$1,283,621         | 30         | \$3,541,250         | 105          | \$1,305,576         | 79         | \$951,113           |
| 2015 | 3035         | \$1,258,075         | 39         | \$5,959,474         | 121          | \$1,222,059         | 94         | \$858,310           |
| 2014 | 3030         | \$1,189,166         | 43         | \$3,234,348         | 104          | \$1,113,991         | 91         | \$846,584           |
| 2013 | 3148         | \$1,040,590         | 31         | \$3,560,581         | 135          | \$1,035,504         | 103        | \$703,187           |
| 2012 | 2997         | \$878,883           | 36         | \$2,996,282         | 107          | \$853,877           | 76         | \$602,830           |
| 2011 | 2506         | \$846,083           | 33         | \$2,576,424         | 120          | \$778,070           | 82         | \$562,177           |
| 2010 | 2323         | \$904,818           | 32         | \$3,164,802         | 99           | \$896,390           | 80         | \$637,541           |
| 2009 | 2173         | \$848,438           | 22         | \$3,026,818         | 87           | \$849,000           | 67         | \$667,933           |
| 2008 | 2081         | \$1,075,509         | 23         | \$4,132,193         | 90           | \$1,133,813         | 65         | \$733,626           |
| 2007 | 2507         | \$1,223,678         | 31         | \$3,880,903         | 116          | \$1,214,431         | 75         | \$841,837           |
| 2006 | 2844         | \$1,091,526         | 31         | \$3,082,290         | 107          | \$996,939           | 86         | \$788,716           |
| 2005 | 3407         | \$1,078,819         | 38         | \$2,806,076         | 135          | \$1,020,082         | 96         | \$815,305           |
| 2004 | 3764         | \$929,103           | 33         | \$2,702,455         | 137          | \$846,060           | 129        | \$696,970           |
| 2003 | 3600         | \$817,961           | 37         | \$2,039,471         | 129          | \$703,595           | 121        | \$607,864           |
| 2002 | 3421         | \$782,829           | 33         | \$2,271,727         | 148          | \$700,723           | 116        | \$584,731           |
| 2001 | 2676         | \$757,523           | 30         | \$2,548,183         | 116          | \$653,302           | 87         | \$523,662           |
| 2000 | 3305         | \$722,780           | 27         | \$2,668,704         | 146          | \$598,905           | 98         | \$457,863           |
| 1999 | 3622         | \$590,821           | 49         | \$2,008,519         | 136          | \$517,090           | 128        | \$389,610           |
| 1998 | 3433         | \$495,093           | 39         | \$1,248,804         | 131          | \$399,950           | 113        | \$343,179           |
| 1997 | 3453         | \$443,135           | 48         | \$1,248,804         | 154          | \$382,677           | 124        | \$325,912           |
| 1996 | 2807         | \$417,324           | 42         | \$1,005,001         | 156          | \$371,448           | 120        | \$319,946           |
| 1995 | 2277         | \$397,069           | 25         | \$870,030           | 111          | \$355,580           | 74         | \$285,272           |
| 1994 | 2772         | \$382,817           | 29         | \$1,059,067         | 112          | \$339,523           | 107        | \$273,878           |
| 1993 | 2690         | \$378,097           | 26         | \$1,080,067         | 132          | \$317,216           | 91         | \$312,663           |
| 1992 | 2663         | \$369,669           | 18         | \$985,722           | 101          | \$312,544           | 88         | \$271,534           |
| 1991 | 2562         | \$374,980           | 26         | \$885,442           | 103          | \$316,756           | 88         | \$289,015           |
| 1990 | 2488         | \$379,581           | 17         | \$1,130,265         | 103          | \$345,087           | 91         | \$265,468           |
| 1989 | 3191         | \$339,168           | 34         | \$936,735           | 96           | \$307,485           | 125        | \$260,088           |
| 1988 | 3629         | \$282,431           | 26         | \$747,481           | 141          | \$285,790           | 146        | \$222,353           |
| 1987 | 3356         | \$240,875           | 33         | \$665,053           | 91           | \$219,925           | 136        | \$160,930           |
| 1986 | 3500         | \$216,741           | 43         | \$582,558           | 105          | \$200,275           | 143        | \$148,661           |
| 1985 | 2874         | \$200,557           | 38         | \$613,618           | 100          | \$169,134           | 124        | \$141,560           |
| 1984 | 2629         | \$189,256           | 31         | \$477,985           | 102          | \$166,196           | 119        | \$137,888           |
| 1983 | 2275         | \$186,793           | 33         | \$652,636           | 83           | \$163,832           | 107        | \$136,039           |
| 1982 | 1154         | \$182,553           | 6          | \$625,833           | 63           | \$160,426           | 53         | \$137,727           |
| 1981 | 1671         | \$177,666           | 16         | \$531,375           | 47           | \$162,441           | 60         | \$142,482           |
| 1980 | 2120         | \$168,508           | 18         | \$316,561           | 85           | \$156,942           | 105        | \$130,483           |

| 1979        | 3648                | \$137,925             | 19               | \$366,130             | 131                 | \$126,820             | 185            | \$114,915             |
|-------------|---------------------|-----------------------|------------------|-----------------------|---------------------|-----------------------|----------------|-----------------------|
| 1978        | 3921                | \$108,730             | 27               | \$270,595             | 141                 | \$96,425              | 206            | \$84,025              |
| 1977        | 3666                | \$92,615              | 35               | \$212,015             | 105                 | \$85,855              | 193            | \$75,485              |
| 1976        | 4063                | \$74,635              | 51               | \$171,38              | 165                 | \$66,495              | 219            | \$58,500              |
| 1975        | 3127                | \$64,215              | 42               | \$133,735             | 121                 | \$55,055              | 165            | \$48,955              |
| 1974        | 2735                | \$58,215              | 39               | \$123,715             | 107                 | \$50,630              | 160            | \$43,300              |
| 1973        | 2689                | \$51,545              | 26               | \$106,140             | 118                 | \$45,120              | 151            | \$39,560              |
| 1972        | 2611                | \$45,985              | 35               | \$95,805              | 112                 | \$41,975              | 142            | \$34,015              |
| 1971        | 2395                | \$41,180              | 29               | \$90,310              | 101                 | \$38,135              | 150            | \$30,760              |
| 1970        | 1829                | \$37,845              | 23               | \$80,350              | 88                  | \$36,635              | 98             | \$28,355              |
| 1969        | 1978                | \$35,405              | 20               | \$73,630              | 94                  | \$32,320              | 125            | \$25,435              |
| 1968        | 2079                | \$33,575              | 29               | \$69,640              | 103                 | \$30,445              | 114            | \$24,160              |
| 1967        | 1707                | \$31,915              | 24               | \$61,060              | 99                  | \$29,030              | 77             | \$23,420              |
| 1966        | 1410                | \$31,910              | 22               | \$55,145              | 83                  | \$28,795              | 81             | \$24,225              |
| 1965        | 1807                | \$30,710              | 27               | \$58,035              | 106                 | \$28,040              | 93             | \$25,095              |
| YEAR        | AVERAGE<br>DOM      | MEDIAN SALES<br>PRICE | AVERAGE<br>DOM   | MEDIAN SALES<br>PRICE | AVERAGE<br>DOM      | MEDIAN SALES<br>PRICE | AVERAGE<br>DOM | MEDIAN SALES<br>PRICE |
|             | <b>Total County</b> |                       | <b>Belvedere</b> |                       | <b>Corte Madera</b> |                       | <b>Fairfax</b> |                       |
| <b>2017</b> | <b>47</b>           | <b>\$1,075,000</b>    | <b>86</b>        | <b>\$3,200,000</b>    | <b>27</b>           | <b>\$1,350,000</b>    | <b>38</b>      | <b>\$880,000</b>      |
| 2016        | 52                  | \$990,000             | 91               | \$3,291,000           | 29                  | \$1,235,000           | 48             | \$840,000             |
| 2015        | 53                  | \$945,000             | 254              | \$3,783,000           | 41                  | \$1,110,000           | 38             | \$794,875             |
| 2014        | 58                  | \$875,000             | 107              | \$2,750,000           | 45                  | \$1,045,500           | 48             | \$803,000             |
| 2013        | 62                  | \$805,753             | 91               | \$2,525,000           | 37                  | \$915,000             | 65             | \$677,000             |
| 2012        | 88                  | \$679,000             | 107              | \$2,537,500           | 70                  | \$857,000             | 76             | \$591,000             |
| 2011        | 97                  | \$640,000             | 169              | \$2,500,000           | 78                  | \$772,500             | 85             | \$547,500             |
| 2010        | 96                  | \$700,000             | 168              | \$2,522,500           | 80                  | \$822,400             | 82             | \$585,500             |
| 2009        | 100                 | \$670,000             | 130              | \$2,632,500           | 85                  | \$849,000             | 85             | \$649,000             |
| 2008        | 85                  | \$790,000             | 107              | \$2,800,000           | 48                  | \$975,000             | 78             | \$694,000             |
| 2007        | 73                  | \$900,000             | 116              | \$2,850,000           | 51                  | \$950,000             | 58             | \$760,000             |
| 2006        | 67                  | \$864,500             | 130              | \$2,800,000           | 49                  | \$919,000             | 59             | \$741,500             |
| 2005        | 47                  | \$850,000             | 91               | \$2,625,000           | 38                  | \$950,000             | 48             | \$750,000             |
| 2004        | 49                  | \$750,000             | 74               | \$2,200,000           | 33                  | \$805,000             | 41             | \$665,000             |
| 2003        | 61                  | \$625,000             | 99               | \$1,750,000           | 47                  | \$710,000             | 53             | \$589,000             |
| 2002        | 77                  | \$625,000             | 117              | \$1,995,000           | 68                  | \$670,000             | 78             | \$539,000             |
| 2001        | 75                  | \$585,000             | 111              | \$2,037,500           | 68                  | \$582,000             | 72             | \$493,000             |
| 2000        | 31                  | \$530,000             | 50               | \$2,050,000           | 23                  | \$565,000             | 26             | \$429,000             |
| 1999        | 36                  | \$450,000             | 61               | \$1,585,000           | 28                  | \$477,000             | 29             | \$429,000             |
| 1998        | 41                  | \$390,000             | 39               | \$1,353,000           | 37                  | \$390,000             | 42             | \$330,000             |
| 1997        | 91                  | \$369,000             | 112              | \$1,107,500           | 75                  | \$356,500             | 99             | \$301,250             |
| 1996        | 106                 | \$349,000             | 139              | \$855,000             | 90                  | \$354,000             | 96             | \$292,500             |
| 1995        | 105                 | \$335,000             | 111              | \$890,000             | 99                  | \$339,000             | 91             | \$285,000             |
| 1994        | 101                 | \$330,000             | 119              | \$950,000             | 103                 | \$320,000             | 97             | \$273,000             |

Number of closed sales reported from BAREIS MLS® August 2, 2018  
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This data represents residential property .