

Bay Area Real Estate Information Services, Inc.

2017 - 1965- Year End Statistics - Marin County

| | Greenbrae | | Kentfield | | Larkspur | | Mill Valley | |
|-------------|------------|---------------------|------------|---------------------|------------|---------------------|-------------|---------------------|
| YEAR | UNITS SOLD | AVERAGE SALES PRICE | UNITS SOLD | AVERAGE SALES PRICE | UNITS SOLD | AVERAGE SALES PRICE | UNITS SOLD | AVERAGE SALES PRICE |
| 2017 | 66 | \$1,326,725 | 60 | \$2,776,803 | 76 | \$1,817,424 | 358 | \$1,602,916 |
| 2016 | 74 | \$1,216,945 | 59 | \$2,465,276 | 57 | \$1,820,559 | 321 | \$1,612,200 |
| 2015 | 90 | \$1,159,192 | 72 | \$2,651,264 | 61 | \$1,492,415 | 420 | \$1,620,652 |
| 2014 | 94 | \$1,093,234 | 81 | \$2,322,983 | 96 | \$1,506,698 | 405 | \$1,493,519 |
| 2013 | 85 | \$997,670 | 81 | \$2,252,755 | 80 | \$1,301,063 | 419 | \$1,230,088 |
| 2012 | 84 | \$845,444 | 68 | \$2,058,497 | 97 | \$1,070,071 | 391 | \$1,144,932 |
| 2011 | 95 | \$776,760 | 62 | \$2,046,877 | 62 | \$1,098,911 | 316 | \$1,081,201 |
| 2010 | 89 | \$880,914 | 65 | \$1,834,070 | 68 | \$1,078,463 | 287 | \$1,159,801 |
| 2009 | 64 | \$892,534 | 40 | \$2,109,123 | 52 | \$1,119,538 | 258 | \$1,110,636 |
| 2008 | 60 | \$966,623 | 45 | \$2,169,822 | 62 | \$1,326,939 | 256 | \$1,397,116 |
| 2007 | 95 | \$1,052,236 | 77 | \$2,427,872 | 68 | \$1,301,432 | 393 | \$1,400,526 |
| 2006 | 72 | \$960,365 | 55 | \$1,616,245 | 73 | \$1,289,408 | 419 | \$1,317,504 |
| 2005 | 91 | \$1,033,618 | 68 | \$2,183,963 | 86 | \$1,310,744 | 465 | \$1,245,978 |
| 2004 | 95 | \$855,929 | 82 | \$1,761,924 | 107 | \$1,050,529 | 586 | \$1,096,015 |
| 2003 | 113 | \$755,866 | 70 | \$1,682,519 | 87 | \$990,931 | 517 | \$992,521 |
| 2002 | 106 | \$716,699 | 81 | \$1,706,990 | 91 | \$837,587 | 473 | \$947,856 |
| 2001 | 82 | \$537,714 | 58 | \$1,571,387 | 77 | \$777,570 | 395 | \$933,087 |
| 2000 | 88 | \$592,237 | 75 | \$1,575,337 | 83 | \$814,478 | 460 | \$918,469 |
| 1999 | 119 | \$482,749 | 92 | \$1,325,472 | 99 | \$586,927 | 547 | \$735,875 |
| 1998 | 105 | \$448,741 | 79 | \$971,489 | 98 | \$512,183 | 461 | \$588,613 |
| 1997 | 118 | \$398,074 | 80 | \$855,384 | 79 | \$500,874 | 522 | \$524,941 |
| 1996 | 92 | \$367,580 | 72 | \$699,901 | 70 | \$451,384 | 418 | \$492,113 |
| 1995 | 69 | \$375,087 | 61 | \$749,787 | 62 | \$423,160 | 336 | \$456,926 |
| 1994 | 68 | \$400,758 | 63 | \$733,613 | 74 | \$416,602 | 368 | \$471,856 |
| 1993 | 87 | \$361,183 | 56 | \$688,262 | 67 | \$423,913 | 394 | \$419,174 |
| 1992 | 67 | \$390,217 | 39 | \$691,131 | 87 | \$376,695 | 380 | \$438,407 |
| 1991 | 83 | \$331,779 | 62 | \$690,073 | 70 | \$365,333 | 330 | \$448,684 |
| 1990 | 73 | \$345,160 | 44 | \$703,470 | 91 | \$356,746 | 379 | \$444,767 |
| 1989 | 104 | \$346,614 | 61 | \$627,967 | 84 | \$308,959 | 430 | \$415,662 |
| 1988 | 112 | \$305,021 | 62 | \$505,258 | 86 | \$250,685 | 517 | \$445,688 |
| 1987 | 86 | \$230,308 | 74 | \$408,581 | 96 | \$241,193 | 459 | \$283,479 |
| 1986 | 96 | \$209,530 | 83 | \$348,404 | 97 | \$214,927 | 525 | \$256,756 |
| 1985 | 73 | \$202,445 | 85 | \$342,327 | 79 | \$201,057 | 429 | \$213,344 |
| 1984 | 61 | \$191,370 | 56 | \$312,220 | 71 | \$197,379 | 430 | \$217,142 |
| 1983 | 55 | \$181,826 | 50 | \$327,716 | 72 | \$184,258 | 341 | \$199,935 |
| 1982 | 29 | \$190,487 | 36 | \$265,111 | 25 | \$182,580 | 158 | \$201,632 |
| 1981 | 44 | \$211,130 | 27 | \$348,250 | 52 | \$209,995 | 207 | \$212,357 |
| 1980 | 55 | \$165,104 | 51 | \$287,411 | 61 | \$203,926 | 309 | \$193,627 |
| 1979 | 111 | \$151,290 | 58 | \$217,765 | 80 | \$165,965 | 473 | \$159,335 |

| 1978 | 112 | \$110,335 | 72 | \$171,520 | 84 | \$132,045 | 486 | \$127,935 |
|-------------|----------------|-----------------------|----------------|--------------------------|----------------|--------------------------|----------------|-----------------------|
| 1977 | 109 | \$102,680 | 83 | \$149,310 | 84 | \$114,530 | 445 | \$105,045 |
| 1976 | 95 | \$83,610 | 62 | \$125,575 | 88 | \$84,250 | 513 | \$82,855 |
| 1975 | 71 | \$75,435 | 68 | \$110,665 | 70 | \$72,670 | 449 | \$65,770 |
| 1974 | 58 | \$66,600 | 55 | \$96,640 | 69 | \$62,540 | 348 | \$59,860 |
| 1973 | 85 | \$55,210 | 56 | \$76,155 | 44 | \$60,590 | 351 | \$52,920 |
| 1972 | 72 | \$51,825 | 49 | \$73,010 | 48 | \$49,620 | 355 | \$46,105 |
| 1971 | 45 | \$53,610 | 49 | \$60,370 | 53 | \$45,325 | 379 | \$40,565 |
| 1970 | 49 | \$50,995 | 36 | \$56,280 | 56 | \$36,730 | 246 | \$36,910 |
| 1969 | 38 | \$46,105 | 48 | \$56,890 | 49 | \$35,425 | 307 | \$36,550 |
| 1968 | 55 | \$45,355 | 48 | \$52,850 | 66 | \$31,695 | 342 | \$33,150 |
| 1967 | 48 | \$42,920 | 34 | \$47,130 | 42 | \$31,415 | 328 | \$30,995 |
| 1966 | 35 | \$41,527 | 26 | \$48,260 | 32 | \$30,605 | 259 | \$30,185 |
| 1965 | 56 | \$40,275 | 39 | \$46,960 | 42 | \$30,055 | 315 | \$29,935 |
| YEAR | AVERAGE DOM | MEDIAN SALES PRICE | AVERAGE DOM | MEDIAN SALES PRICE | AVERAGE DOM | MEDIAN SALES PRICE | AVERAGE DOM | MEDIAN SALES PRICE |
| | Greenbrae | | Kentfield | | Larkspur | | Mill Valley | |
| 2017 | 34 | \$1,310,000 | 56 | \$2,512,500 | 33 | \$1,800,000 | 47 | \$1,431,000 |
| 2016 | 36 | \$1,229,500 | 61 | \$1,875,000 | 50 | \$1,560,000 | 49 | \$1,400,000 |
| 2015 | 35 | \$1,159,192 | 62 | \$2,187,500 | 47 | \$1,401,000 | 42 | \$1,382,750 |
| 2014 | 49 | \$1,190,000 | 58 | \$1,900,000 | 43 | \$1,402,500 | 46 | \$1,250,000 |
| 2013 | 54 | \$926,000 | 58 | \$1,825,000 | 57 | \$1,314,000 | 54 | \$1,099,000 |
| 2012 | 63 | \$790,050 | 60 | \$1,687,500 | 78 | \$1,071,000 | 76 | \$930,000 |
| 2011 | 85 | \$760,000 | 78 | \$1,575,000 | 79 | \$950,133 | 88 | \$905,000 |
| 2010 | 87 | \$900,000 | 75 | \$1,660,000 | 88 | \$1,036,000 | 85 | \$942,500 |
| 2009 | 90 | \$899,500 | 99 | \$1,537,500 | 104 | \$1,059,000 | 94 | \$904,300 |
| 2008 | 68 | \$882,000 | 75 | \$1,805,000 | 67 | \$1,249,000 | 74 | \$1,200,000 |
| 2007 | 42 | \$1,060,000 | 77 | \$1,825,000 | 55 | \$1,250,000 | 58 | \$1,205,000 |
| 2006 | 58 | \$925,000 | 57 | \$1,570,000 | 47 | \$1,255,000 | 57 | \$1,100,000 |
| 2005 | 38 | \$1,020,000 | 73 | \$1,782,500 | 33 | \$1,237,500 | 44 | \$1,050,000 |
| 2004 | 36 | \$860,000 | 70 | \$1,612,500 | 50 | \$996,000 | 53 | \$925,000 |
| 2003 | 51 | \$795,000 | 70 | \$1,405,000 | 63 | \$897,000 | 57 | \$842,740 |
| 2002 | 71 | \$719,000 | 92 | \$1,400,000 | 69 | \$817,000 | 77 | \$799,000 |
| 2001 | 69 | \$647,000 | 97 | \$1,162,500 | 72 | \$733,000 | 71 | \$785,000 |
| 2000 | 21 | \$557,250 | 35 | \$1,225,000 | 35 | \$745,000 | 30 | \$770,000 |
| 1999 | 27 | \$448,000 | 43 | \$1,185,000 | 24 | \$575,000 | 43 | \$620,000 |
| 1998 | 43 | \$460,000 | 42 | \$790,000 | 39 | \$497,000 | 34 | \$512,000 |
| 1997 | 84 | \$401,000 | 93 | \$702,500 | 87 | \$467,000 | 80 | \$465,000 |
| 1996 | 96 | \$400,000 | 90 | \$627,500 | 83 | \$441,500 | 97 | \$425,000 |
| 1995 | 102 | \$384,500 | 112 | \$725,000 | 91 | \$432,500 | 95 | \$392,000 |
| 1994 | 89 | \$388,000 | 99 | \$675,000 | 89 | \$397,500 | 90 | \$408,500 |

Number of closed sales reported from BAREIS MLS® August 2, 2018

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This data represents residential property .