

Sebastopol Chapter of Norbar - Sales Meeting

When: Every Wednesday at 8:30 a.m. **This meeting is for Real Estate Professionals only.**

Where/Address: Meetings are to be held at the Sebastopol Center for the Arts 282 S. High Street, Sebastopol.

Cost: The fee for the session is \$6.00 Multi-meeting cards (8 meetings are available for \$40)

We provide a continental breakfast.

How to get properties on tour:

1. Properties to be submitted for the tour must be entered into the BAREIS MLS system no later than 1:00pm the day before the tour. Specifically, the listing entry must include the tour information. Please advise sellers the tour hours are 9:30 am-12:30 pm.
2. Only real estate professionals may promote a listing on tour and must be present to pitch the listing, or it will be removed from the tour. Agents pitch their listing at the end of the meeting during the round table introductions.
3. Properties may not be submitted for tour more than once every 90 days unless there has been a change in the listing broker, or a significant change has taken place in the condition or presentation of the property.
4. The Tour List will be pulled BAREIS using the MLS area code B0800. If your listing is outside that code but you would like to have it included as optional, please attend the meeting and announce.
5. Listings entered after 1:00pm on Tuesday may be added to the tour at the meeting, but they must be in the system. A tour list with summary will be provided at the meeting by the host company for the month.

NorBAR pulls the list and emails a PDF of the tour sheet to the host office of the month. The host office is responsible for printings the tour sheets (approx 85 copies) and bringing them to the meeting by 8 am. Host office also provides an item for the raffle once during the month they are hosts. Everyone is welcome to bring a door prize at any meeting.

No meeting or tour will be held on July 4th, November 21st, and December 26th.

Host Offices are as follows

Month	Host	Office phone	Office email
January	Terra Firma Global Partners	800-618-1361	bfacendini@terrfirmaglobalpartners.com
February	Coldwell Banker	707-829-4500	kimiko.ages@cbnorcal.com
March	Better Homes Realty	707-540-9200	jeffbarone@aol.com
April	BHG – Wine Country Group	707-829-2011	randy.coffman@winecountrygroup.com
May	Vanguard Properties	707-824-9000	lori@vanguardsonoma.com
June	Artisan Sotheby's Intl'	707-824-0200	nicole.fernandez@sothebysrealty.com
July	Pinnacle Capital Mortgage	800-560-5445	amanda@101homeloans.com
August	ReMax Gold	707-236-1234	homes@barbaraellis.com
September	Zephyr Real Estate	707-829-5200	chris@getchell.biz
October	Century 21 Alliance	707-577-7777	markmiller@century21.com
November	Sonoma County Properties	707-823-2533	ron.scp@msn.com
December	Caliber Home Loans	707-303-2935	george.elliott@caliberhomeloans.com

Council Chair is Sue Bonzell – 707-481-9102, and the Chair-elect is Daniel Gill 707-974-0236.

Information and rules for tours, caravans, broker tours, marketing meetings, appraisal, and council meetings is posted as an accommodation to the group requesting the information be posted. BAREIS MLS® does not accept or take any responsibility for the rules, operation, proceedings, or arrangements of these meetings. BAREIS MLS® members do not have the rights or privileges with respect to these meetings in the Bylaws, Rules, and/or Regulations of the Service.