

	● Sold	● Under Contract	● New Listing	● Expired
Units	137	149	197	76
Volume	\$71.7M	\$72.3M	\$123M	\$69.3M

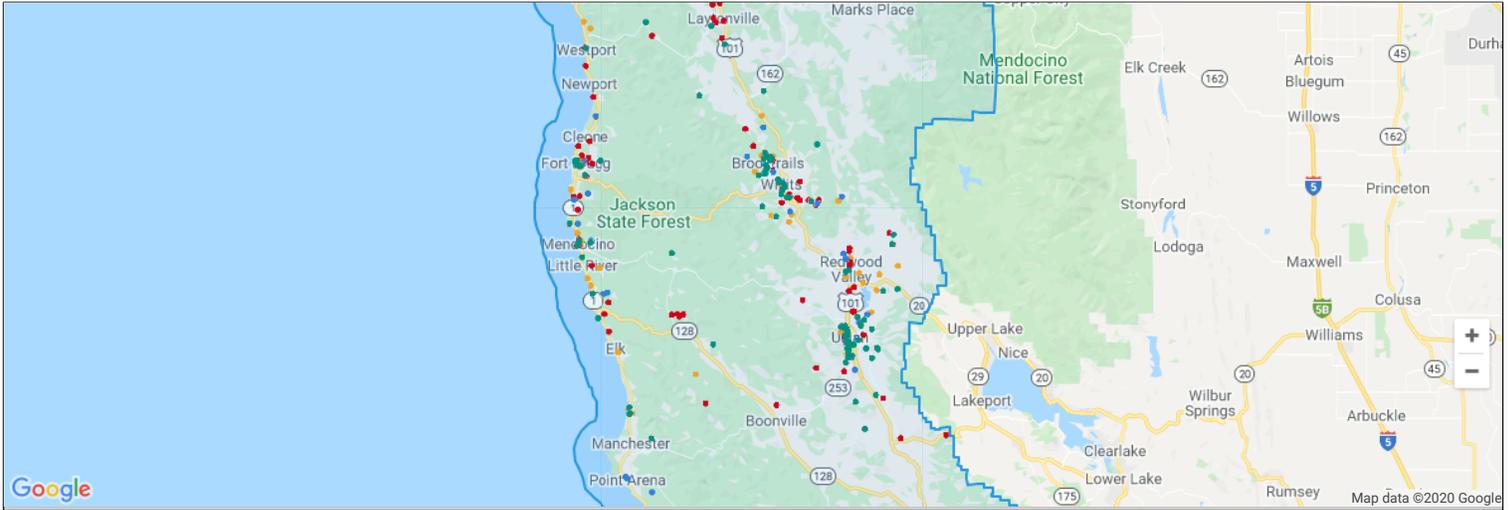
Months Supply of Inventory



5.6 Months

MSI 5.1 to 6.9

-20.1% Change



Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Mendocino County, CA

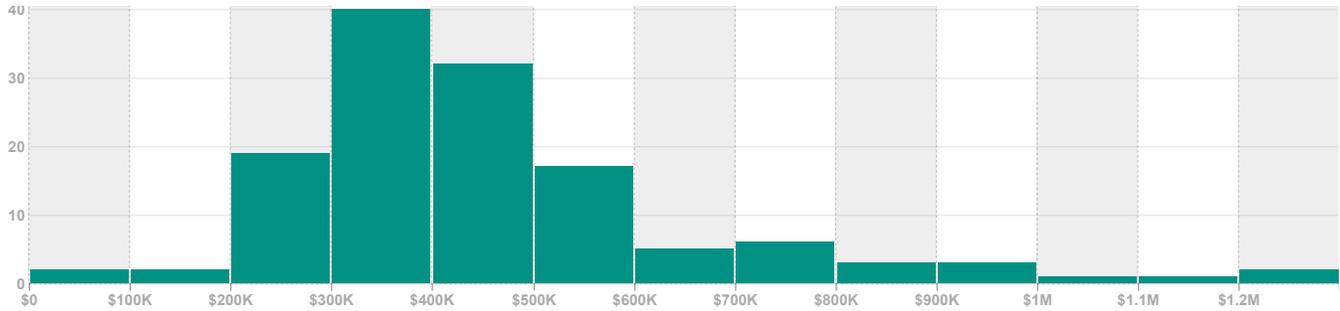
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Sold



	● Sold	Avg DOM
\$0 - \$100K	2	100
\$100K - \$200K	2	89
\$200K - \$300K	19	121
\$300K - \$400K	40	92
\$400K - \$500K	32	157
\$500K - \$600K	17	120
\$600K - \$700K	5	71
\$700K - \$800K	6	172
\$800K - \$900K	3	266
\$900K - \$1M	3	369
\$1M - \$1.1M	1	307
\$1.1M - \$1.2M	1	21
\$1.2M - \$1.3M	2	49
Total	133	131

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Mendocino County, CA

Information presented by [Aergo](#)

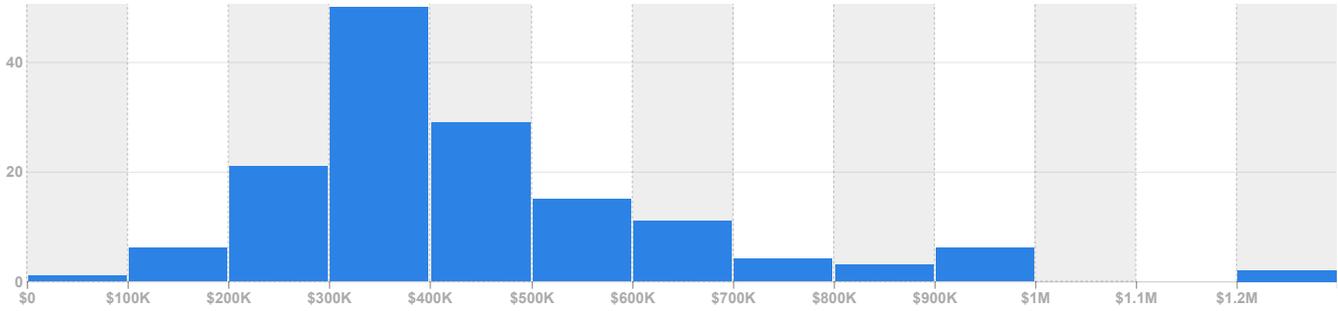
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All Residential / BAREIS / Q1 2020 vs. Q1 2019

Under Contract



	● Under Contract	Avg DOM
\$0 - \$100K	1	170
\$100K - \$200K	6	52
\$200K - \$300K	21	128
\$300K - \$400K	50	99
\$400K - \$500K	29	106
\$500K - \$600K	15	138
\$600K - \$700K	11	100
\$700K - \$800K	4	28
\$800K - \$900K	3	280
\$900K - \$1M	6	301
\$1M - \$1.1M	0	N/A
\$1.1M - \$1.2M	0	N/A
\$1.2M - \$1.3M	2	168
Total	148	118

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Mendocino County, CA

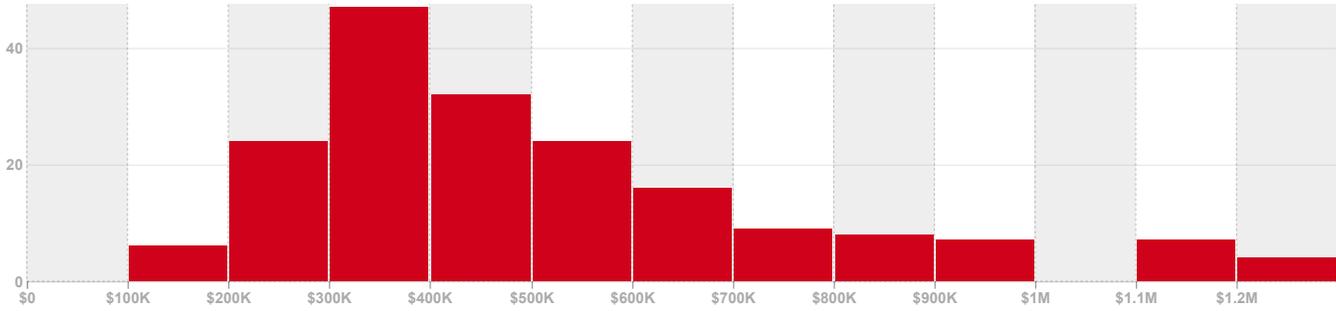
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New Listings



	● New Listings	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	6	18
\$200K - \$300K	24	33
\$300K - \$400K	47	26
\$400K - \$500K	32	28
\$500K - \$600K	24	35
\$600K - \$700K	16	35
\$700K - \$800K	9	24
\$800K - \$900K	8	45
\$900K - \$1M	7	49
\$1M - \$1.1M	0	N/A
\$1.1M - \$1.2M	7	44
\$1.2M - \$1.3M	4	47
Total	184	32

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Mendocino County, CA

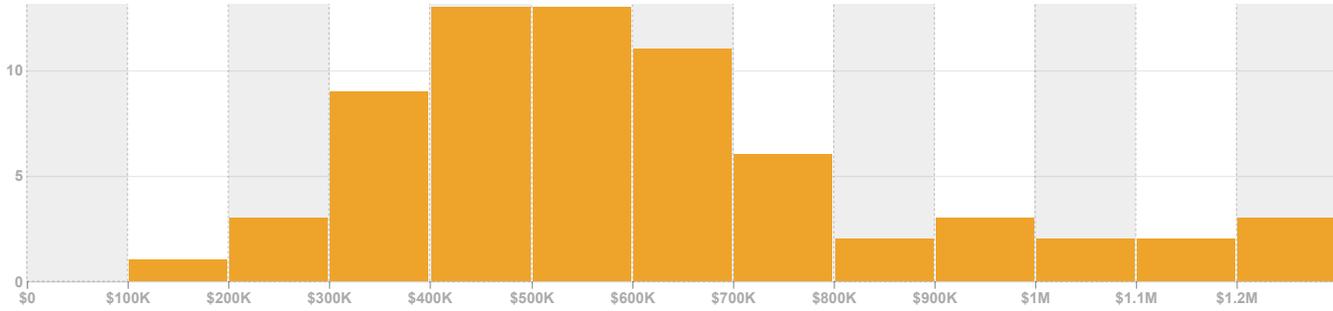
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Expired



	● Expired	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	1	1
\$200K - \$300K	3	114
\$300K - \$400K	9	94
\$400K - \$500K	13	152
\$500K - \$600K	13	176
\$600K - \$700K	11	144
\$700K - \$800K	6	159
\$800K - \$900K	2	525
\$900K - \$1M	3	166
\$1M - \$1.1M	2	245
\$1.1M - \$1.2M	2	191
\$1.2M - \$1.3M	3	289
Total	68	166

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

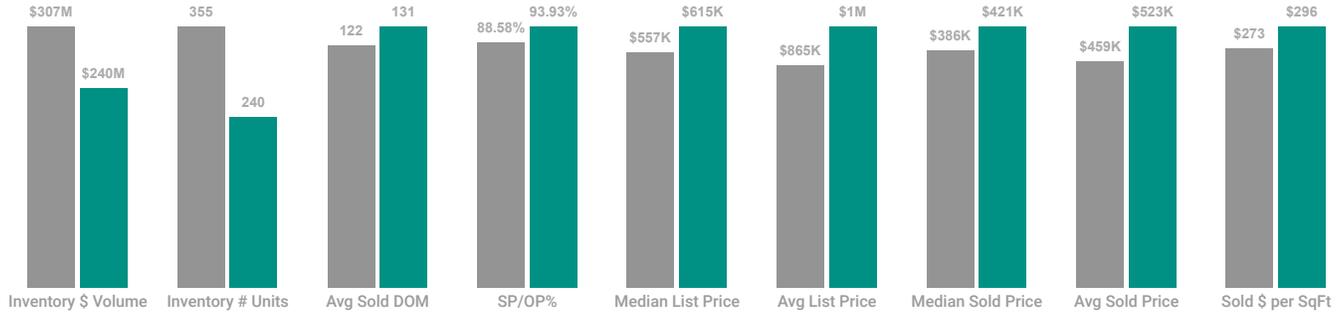
Area: Counties Value: Mendocino County, CA

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	● Q1 2019	● Q1 2020	Change	% Change
Inventory \$ Volume	\$307M	\$240M	\$-66.7M	-21.7%
Inventory # Units	355	240	-115	-32.4%
Avg Sold DOM	122	131	9	7.4%
SP/OP%	88.6%	93.9%	5.36	6%
Median List Price	\$557K	\$615K	\$58K	10.3%
Avg List Price	\$865K	\$1M	\$136K	15.8%
Median Sold Price	\$386K	\$421K	\$36K	9.2%
Avg Sold Price	\$459K	\$523K	\$64K	14%
Sold \$ per SqFt	\$273	\$296	\$23	8.4%

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Mendocino County, CA

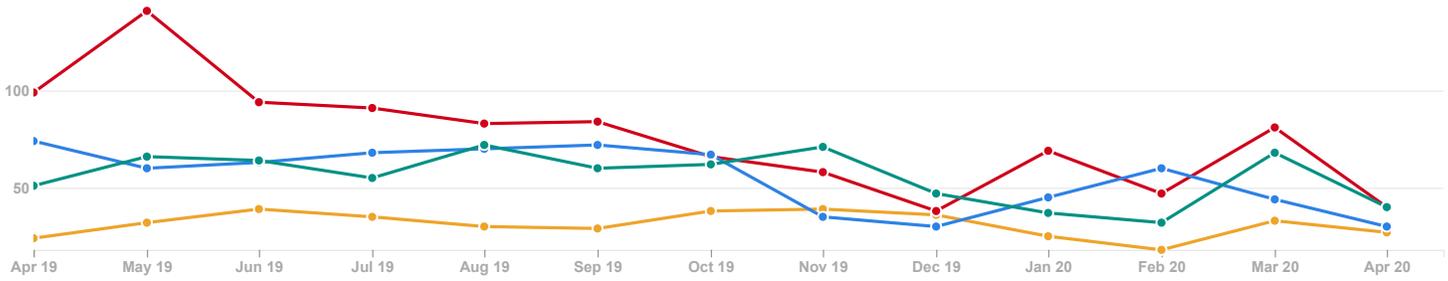
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Units



	● Expired	● New Listings	● Under Contract	● Sold
Apr 19	24	99	74	51
May 19	32	141	60	66
Jun 19	39	94	63	64
Jul 19	35	91	68	55
Aug 19	30	83	70	72
Sep 19	29	84	72	60
Oct 19	38	66	67	62
Nov 19	39	58	35	71
Dec 19	36	38	30	47
Jan 20	25	69	45	37
Feb 20	18	47	60	32
Mar 20	33	81	44	68
Apr 20	27	40	30	40

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Mendocino County, CA

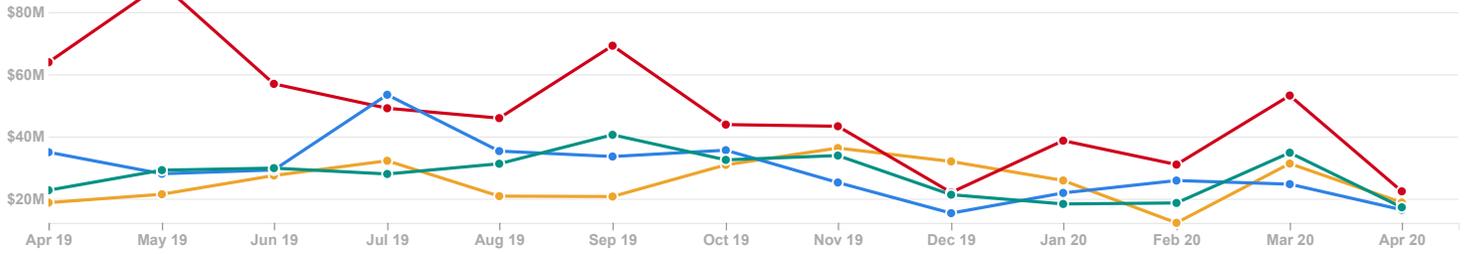
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\$ Volume



	Expired	New Listings	Under Contract	Sold
Apr 19	\$18.7M	\$63.9M	\$34.9M	\$22.7M
May 19	\$21.4M	\$89.1M	\$28M	\$29.2M
Jun 19	\$27.4M	\$56.9M	\$29.2M	\$29.8M
Jul 19	\$32.2M	\$49.1M	\$53.4M	\$27.9M
Aug 19	\$20.8M	\$45.9M	\$35.3M	\$31.2M
Sep 19	\$20.7M	\$69.2M	\$33.6M	\$40.5M
Oct 19	\$30.9M	\$43.8M	\$35.6M	\$32.5M
Nov 19	\$36.3M	\$43.3M	\$25.2M	\$33.9M
Dec 19	\$32M	\$22M	\$15.3M	\$21.3M
Jan 20	\$25.8M	\$38.7M	\$21.8M	\$18.3M
Feb 20	\$12.2M	\$31M	\$25.8M	\$18.6M
Mar 20	\$31.3M	\$53.2M	\$24.7M	\$34.8M
Apr 20	\$18.8M	\$22.4M	\$16.4M	\$17.2M

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Mendocino County, CA

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