

Units

Volume

937

\$462M

# **Key Market Indicators**

All Residential / BAREIS / Q1 2020 vs. Q1 2019

**Travis Parsons** Ukiah DRE #BAREIS0058

New Listing Sold Under Contract

1,044

\$527M

1,230

170

Expired

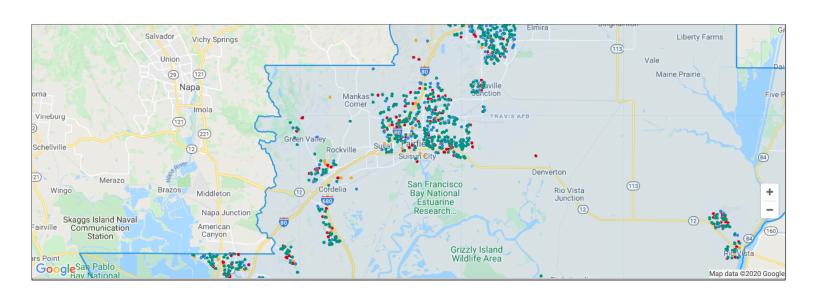
\$632M \$96.6M Months Supply of Inventory



MSI 5.0 or below

Months

Change -8.5%



Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Solano County, CA

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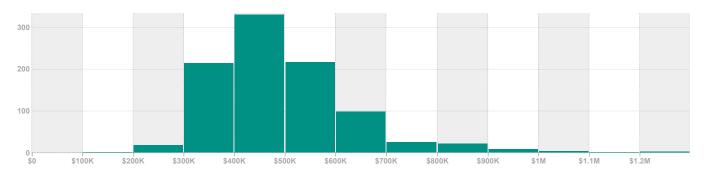
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All Residential / BAREIS / Q1 2020 vs. Q1 2019

#### Sold



	Sold	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	1	37
\$200K - \$300K	17	46
\$300K - \$400K	214	49
\$400K - \$500K	330	45
\$500K - \$600K	216	52
\$600K - \$700K	98	60
\$700K - \$800K	24	76
\$800K - \$900K	21	56
\$900K - \$1M	8	147
\$1M - \$1.1M	3	118
\$1.1M - \$1.2M	1	129
\$1.2M - \$1.3M	2	83
	935	51

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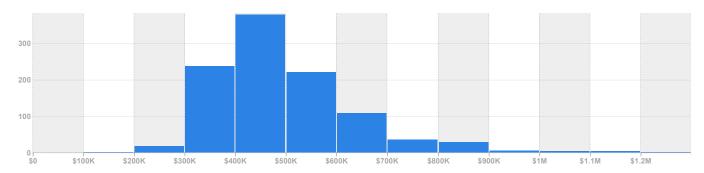
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All Residential / BAREIS / Q1 2020 vs. Q1 2019

#### **Under Contract**



	<ul><li>Under Contract</li></ul>	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	1	37
\$200K - \$300K	17	24
\$300K - \$400K	237	43
\$400K - \$500K	379	39
\$500K - \$600K	221	46
\$600K - \$700K	108	48
\$700K - \$800K	35	82
\$800K - \$900K	28	68
\$900K - \$1M	5	85
\$1M - \$1.1M	3	50
\$1.1M - \$1.2M	4	81
\$1.2M - \$1.3M	1	126
	1039	45

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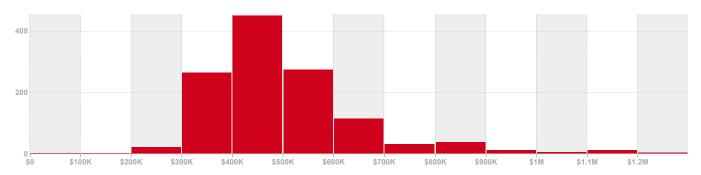
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All Residential / BAREIS / Q1 2020 vs. Q1 2019

# **New Listings**



	New Listings	Avg DOM
\$0 - \$100K	1	27
\$100K - \$200K	1	5
\$200K - \$300K	20	22
\$300K - \$400K	264	21
\$400K - \$500K	450	18
\$500K - \$600K	273	18
\$600K - \$700K	114	21
\$700K - \$800K	31	25
\$800K - \$900K	37	26
\$900K - \$1M	11	27
\$1M - \$1.1M	4	17
\$1.1M - \$1.2M	10	32
\$1.2M - \$1.3M	3	35
	1219	20

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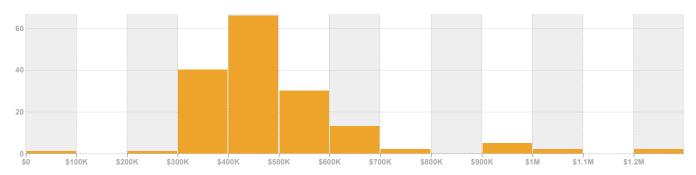
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All Residential / BAREIS / Q1 2020 vs. Q1 2019

### Expired



	Expired	Avg DOM
\$0 - \$100K	1	26
\$100K - \$200K	0	N/A
\$200K - \$300K	1	12
\$300K - \$400K	40	61
\$400K - \$500K	66	54
\$500K - \$600K	30	55
\$600K - \$700K	13	53
\$700K - \$800K	2	69
\$800K - \$900K	0	N/A
\$900K - \$1M	5	83
\$1M - \$1.1M	2	92
\$1.1M - \$1.2M	0	N/A
\$1.2M - \$1.3M	2	65
	162	59

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## **Secondary Indicators**

**Travis Parsons** Ukiah DRE #BAREIS0058

All Residential / BAREIS / Q1 2020 vs. Q1 2019



	Q1 2019	Q1 2020	Change	% Change
Inventory \$ Volume	\$345M	\$300M	\$-45.1M	-13%
Inventory # Units	626	505	-121	-19.3%
Avg Sold DOM	62	51	-11	-17.7%
SP/OP%	96.6%	98.2%	1.59	1.6%
Median List Price	\$479K	\$500K	\$21K	4.4%
Avg List Price	\$552K	\$595K	\$43K	7.8%
Median Sold Price	\$430K	\$463K	\$33K	7.7%
Avg Sold Price	\$460K	\$493K	\$33K	7.1%
Sold \$ per SqFt	\$261	\$268	\$7	2.7%

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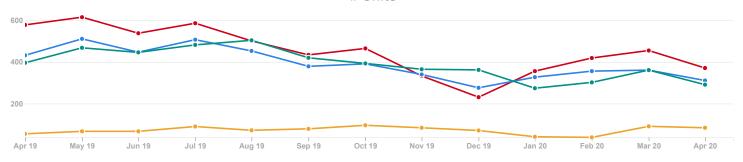
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### **Trends**

All Residential / BAREIS / Q1 2020 vs. Q1 2019





	Expired	New Listings	<ul><li>Under Contract</li></ul>	Sold
Apr 19	55	578	432	396
May 19	67	615	511	468
Jun 19	67	538	447	446
Jul 19	90	586	507	482
Aug 19	72	501	453	504
Sep 19	79	434	379	420
Oct 19	96	465	391	393
Nov 19	84	333	340	365
Dec 19	71	231	276	362
Jan 20	41	356	327	274
Feb 20	38	419	356	302
Mar 20	91	455	361	361
Apr 20	84	371	311	291

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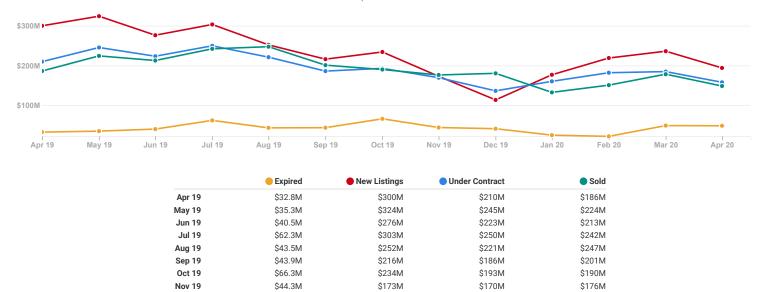
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#### **Trends**

All Residential / BAREIS / Q1 2020 vs. Q1 2019

# \$ Volume



\$114M

\$177M

\$219M

\$236M

\$194M

\$136M

\$160M

\$182M

\$185M

\$158M

\$180M

\$133M

\$151M \$178M

\$149M

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Dec 19

Jan 20

Feb 20

Mar 20

Apr 20

\$41.4M

\$25.2M

\$22.2M

\$49.2M

\$48.8M

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