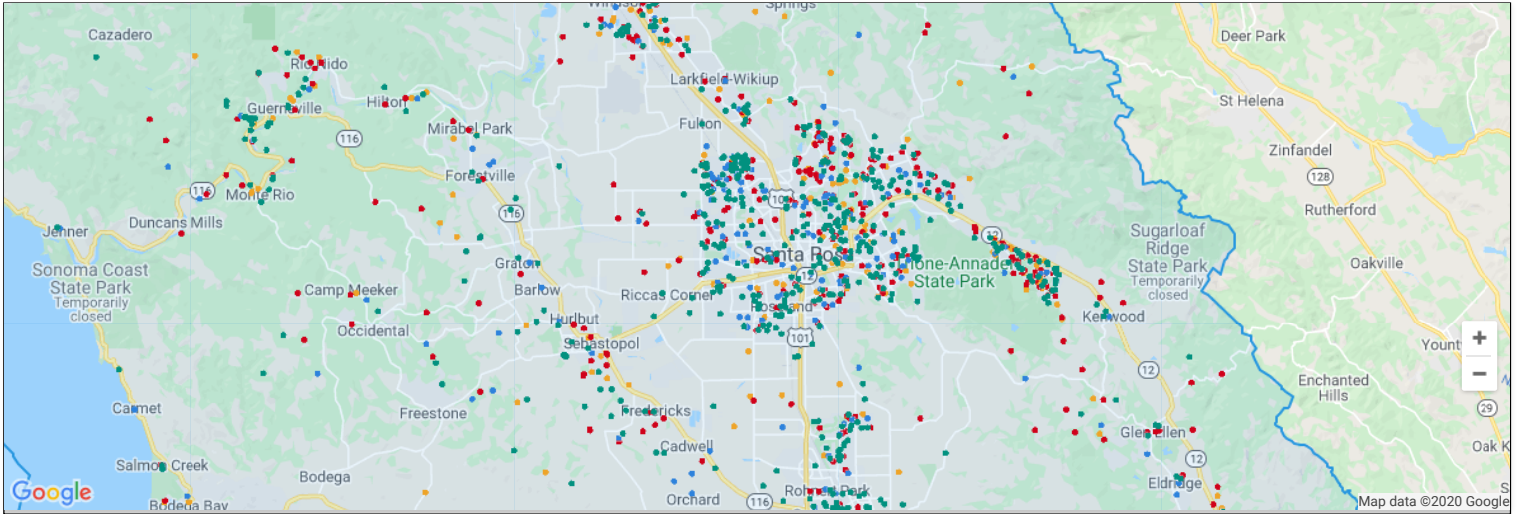


	● Sold	● Under Contract	● New Listing	● Expired
Units	801	846	1,219	291
Volume	\$626M	\$669M	\$1.2B	\$393M

Months Supply of Inventory



Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Sonoma County, CA

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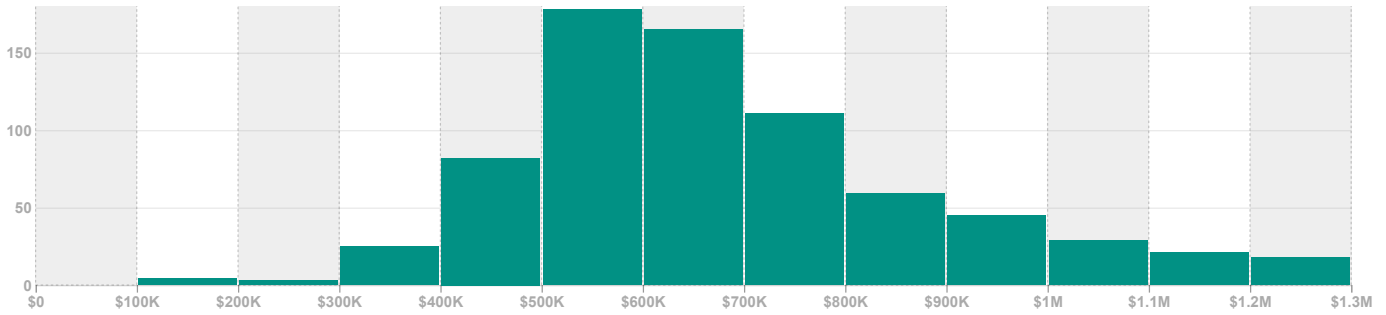
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All Residential / BAREIS / Q1 2020 vs. Q1 2019

Sold



	● Sold	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	4	152
\$200K - \$300K	3	80
\$300K - \$400K	25	79
\$400K - \$500K	82	71
\$500K - \$600K	178	61
\$600K - \$700K	165	60
\$700K - \$800K	111	76
\$800K - \$900K	59	65
\$900K - \$1M	45	85
\$1M - \$1.1M	29	80
\$1.1M - \$1.2M	21	102
\$1.2M - \$1.3M	18	110
	740	70

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

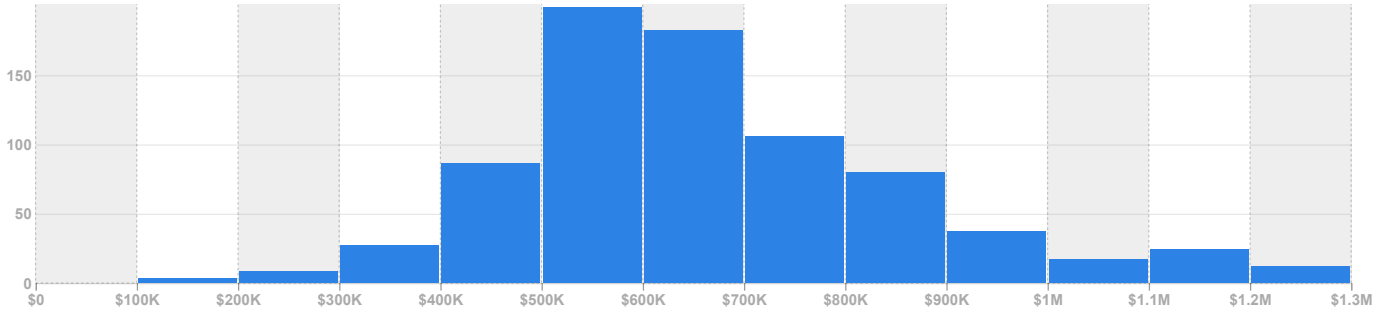
Area: Counties Value: Sonoma County, CA

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Under Contract



	● Under Contract	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	3	144
\$200K - \$300K	8	107
\$300K - \$400K	27	61
\$400K - \$500K	86	64
\$500K - \$600K	199	49
\$600K - \$700K	182	61
\$700K - \$800K	106	60
\$800K - \$900K	80	65
\$900K - \$1M	37	94
\$1M - \$1.1M	17	63
\$1.1M - \$1.2M	24	85
\$1.2M - \$1.3M	12	39
Total	781	61

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Sonoma County, CA

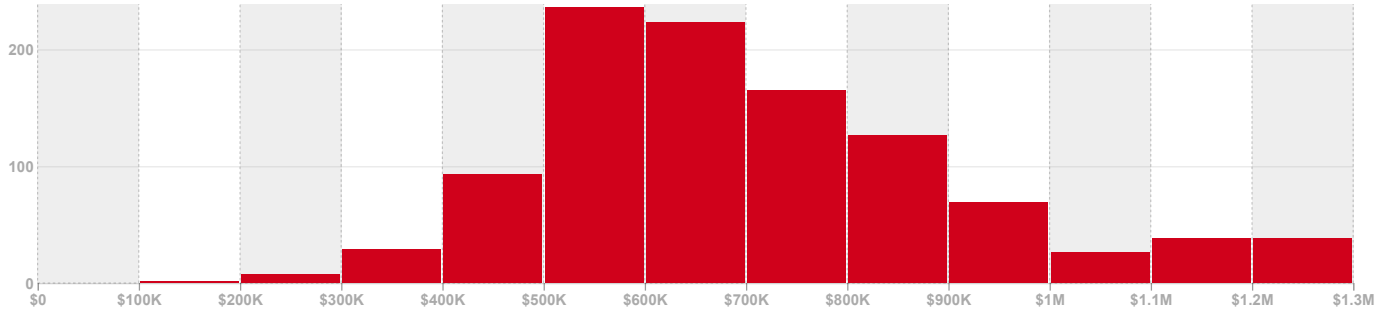
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All Residential / BAREIS / Q1 2020 vs. Q1 2019

New Listings



	● New Listings	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	1	16
\$200K - \$300K	7	20
\$300K - \$400K	29	19
\$400K - \$500K	93	22
\$500K - \$600K	236	19
\$600K - \$700K	223	23
\$700K - \$800K	165	25
\$800K - \$900K	126	24
\$900K - \$1M	69	36
\$1M - \$1.1M	26	28
\$1.1M - \$1.2M	38	33
\$1.2M - \$1.3M	38	31
Total	1051	24

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

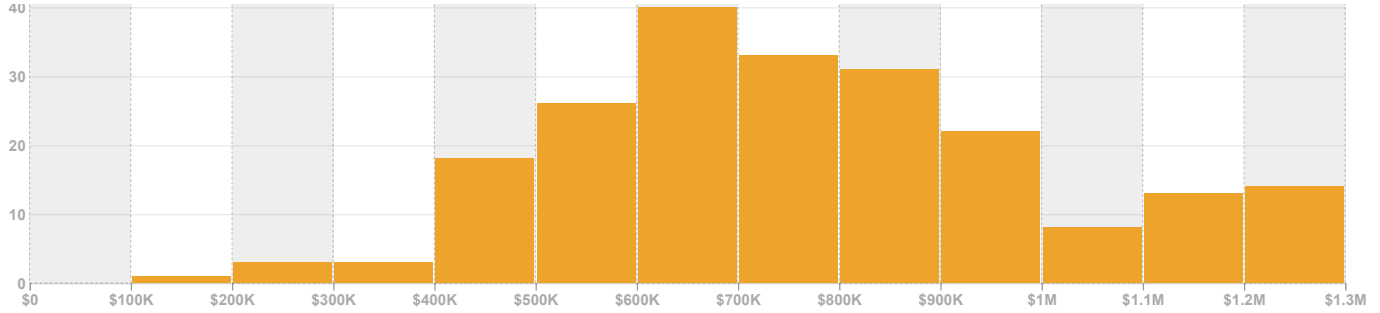
Area: Counties Value: Sonoma County, CA

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Expired



	● Expired	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	1	27
\$200K - \$300K	3	94
\$300K - \$400K	3	99
\$400K - \$500K	18	62
\$500K - \$600K	26	80
\$600K - \$700K	40	103
\$700K - \$800K	33	95
\$800K - \$900K	31	104
\$900K - \$1M	22	138
\$1M - \$1.1M	8	103
\$1.1M - \$1.2M	13	110
\$1.2M - \$1.3M	14	132
Total	212	102

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

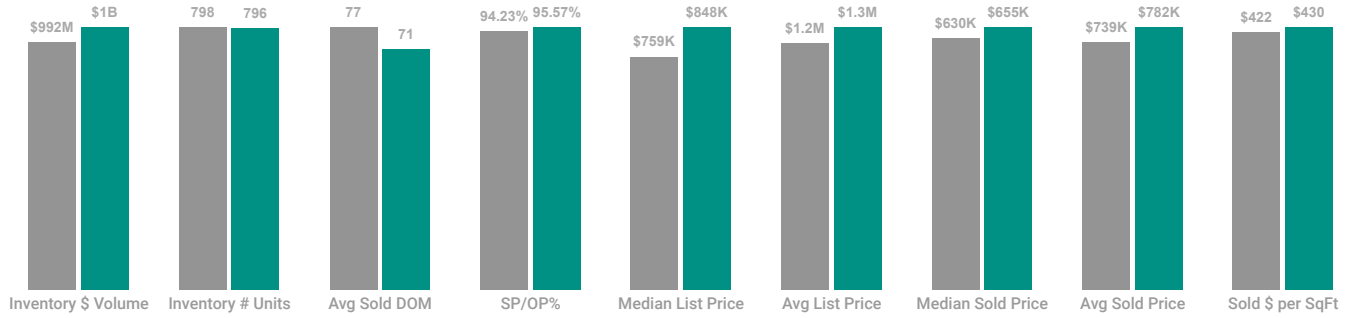
Area: Counties Value: Sonoma County, CA

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	● Q1 2019	● Q1 2020	Change	% Change
Inventory \$ Volume	\$992M	\$1B	\$57.3M	5.8%
Inventory # Units	798	796	-2	-0.3%
Avg Sold DOM	77	71	-6	-7.8%
SP/OP%	94.2%	95.6%	1.34	1.4%
Median List Price	\$759K	\$848K	\$89K	11.7%
Avg List Price	\$1.2M	\$1.3M	\$75K	6%
Median Sold Price	\$630K	\$655K	\$25K	4%
Avg Sold Price	\$739K	\$782K	\$42K	5.7%
Sold \$ per SqFt	\$422	\$430	\$8	1.9%

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Sonoma County, CA

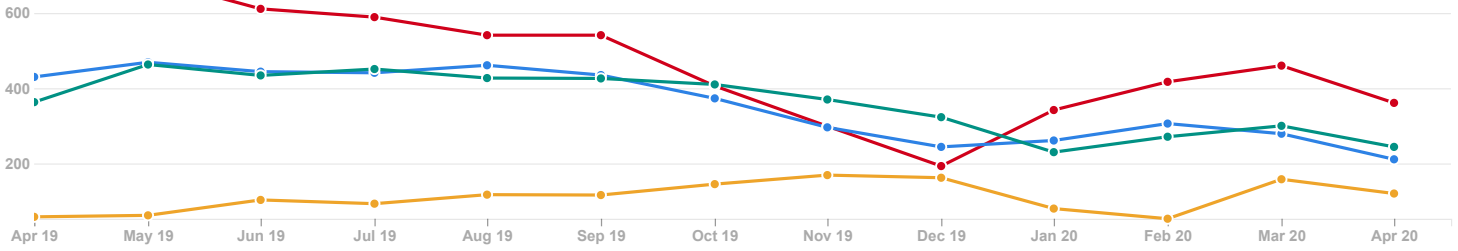
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Units



	● Expired	● New Listings	● Under Contract	● Sold
Apr 19	58	662	430	363
May 19	62	692	469	463
Jun 19	103	611	444	434
Jul 19	93	589	441	451
Aug 19	117	541	461	427
Sep 19	116	541	435	426
Oct 19	145	406	373	410
Nov 19	169	299	296	370
Dec 19	162	193	244	323
Jan 20	80	342	261	230
Feb 20	53	417	306	271
Mar 20	158	460	279	300
Apr 20	120	361	211	244

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Sonoma County, CA

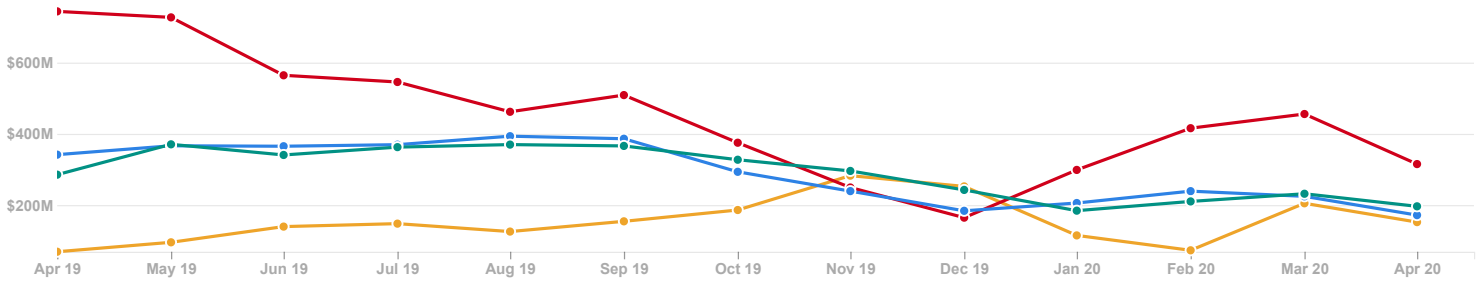
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\$ Volume



	● Expired	● New Listings	● Under Contract	● Sold
Apr 19	\$69M	\$744M	\$342M	\$285M
May 19	\$95.4M	\$727M	\$366M	\$371M
Jun 19	\$139M	\$564M	\$365M	\$341M
Jul 19	\$148M	\$546M	\$370M	\$363M
Aug 19	\$126M	\$462M	\$393M	\$370M
Sep 19	\$154M	\$509M	\$386M	\$366M
Oct 19	\$186M	\$375M	\$293M	\$327M
Nov 19	\$283M	\$249M	\$239M	\$296M
Dec 19	\$252M	\$165M	\$184M	\$243M
Jan 20	\$115M	\$299M	\$206M	\$184M
Feb 20	\$73M	\$416M	\$239M	\$210M
Mar 20	\$205M	\$456M	\$225M	\$232M
Apr 20	\$152M	\$315M	\$172M	\$196M

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Sonoma County, CA

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